AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AWIS WOOL MARKET REVIEW

Week Ending 1 April 2022 (Week 39)

The AWEX EMI finished at 1375ϕ , 9ϕ lower (-0.7%) in Australian currency and 5ϕ lower (-0.5%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 39.

44,746 bales were on offer nationally, compared with 45,665 bales last sale. 13.1% of the offering was passed in after 6.0% of the potential offering was withdrawn prior to sale. 38,897 bales were sold.

AWEX reports that the value of the wool sold was 60.1 million (1,545 per bale), taking the season total to 1.898 billion (1,610 per bale). The number of bales sold at auction this season is now 12.6% greater than in 2020/21.

| | Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 39) | | | | | | | | | | | |
|----------|---|--|-----|-----------|--------------|-------------|------------|------------|--------|--|--|--|
| Centre | La. | Last Sale Day-to-Day Changes (Week 39) | | | Sale-to-Sale | Closing | Sale-to-Sa | le Changes | | | | |
| | Week | Indicator Tuesday W | | Wednesday | Thursday | Change | Indicator | US ¢ | Euro ¢ | | | |
| Eastern | 38 | 1384 | -14 | +4 | +1 | -9 (-0.7%) | 1375 | -5 | -19 | | | |
| Northern | 38 | 1477 | -9 | +1 | No Sale | -8 (-0.5%) | 1469 | -5 | -20 | | | |
| Southern | 38 | 1322 | -17 | +6 | +1 | -10 (-0.8%) | 1312 | -6 | -19 | | | |
| Western | 38 | 1424 | -18 | +12 | No Sale | -6 (-0.4%) | 1418 | -3 | -18 | | | |

The market opened on a downward note on Tuesday with falls across all micron ranges and types, but recovered part of Tuesday's falls on Wednesday, when AWEX reported that there were rises across all micron ranges and types in all centres. Much of the lift on Wednesday was attributed to a better style offering. The stronger market continued in Melbourne on Thursday.

The US Exchange Rate continued its strong run, when it finished $0.09 \notin (0.1\%)$ higher to close at 74.82¢ on Thursday, after reaching 75.27 on Wednesday.

Buyers for China were dominant, with support from buyers for India?

Looking ahead, offerings for the two sales coming into Easter are expected to be 49,206 and 44,500 bales and to be 3.6% more than in the same period last year. The week after Easter will have the usual break in sales. The forecast progressive difference to Week 42 is now +12.0%.

In other countries, the South African Cape Wools Indicator was down by 0.7% since last week against a 2.1% appreciation of the Rand against the US Dollar and a 0.9% appreciation against the Euro.

| Differen | Differences in AWEX MPGs | | 18.5 an | d 22.0 | 2.0 18.0 and 22.0 | | 17.5 and 22.0 | | 17.0 and 22.0 | | .0 16.5 and 22 | |
|----------------|--------------------------|--------------|-------------|------------|-------------------------|-----------|---------------------|-----------------|----------------------|-----------------|------------------------------|------|
| North | | | No 22.0 | µ MPG | G No 22.0µ MPG | | No 22.0µ | 0μ MPG No 22.0μ | | 22.0µ MPG No 22 | | /IPG |
| South | | | 632 | 2¢ | 850 | ¢ | 1112 | 2¢ | 1334¢ | ŧ | 1609¢ | |
| | Marke | t Indicators | | | | | C | hanges l | From | | | |
| | | | Week 39 |) Fo | ur Sales Ago Week 35 | D | Start of the Season | | Week 39 Last Year | | Season Avera Week 39 Last | 0 |
| Eastern N | Market Indi | cator | 1375 | - | 32 (-2.3%) | | -49 (-3.4%) |) | +90 (+7.0% | 6) | +235 (+20.7%) | |
| Western | Market Ind | icator | 1418 | - | 26 (-1.8%) | | -34 (-2.3%) +72 (+ | | +72 (+5.3% | ó) | +224 (+18.8%) | |
| | | Sa | ale-to-Sale | Changes in | Average A | WEX Me | rino Micron | Price Gu | uides (MPGs) | | | |
| Micron | 16.5 | 17.0 | 17.5 | 18.0 | 18.5 | 19.0 | 19.5 | 20.0 | 21.0 | 22.0 | 23.0 | 24.0 |
| Since Last Sa | ıle | | | | | | |] | | | | |
| Change ¢ | | +3 | -3 | -21 | -17 | -4 | -9 | -10 | -15 | -23 | | |
| Change % | | +0.1% | -0.1% | -1.0% | -0.9% | -0.2% | -0.6% | -0.7% | 6 -1.2% | -1.8% | ,) | |
| Since Start of | f the Seasor | 1 | | | | | | | | | | |
| Change ¢ | +119 | +85 | +37 | -34 | -70 | -95 | -89 | -74 | -61 | +11 | | |
| Change % | +4.3% | +3.4% | +1.6% | -1.6% | -3.6% | -5.4% | -5.6% | -5.1% | -4.6% | +0.9% | 6 | |
| Since Week 3 | 39 Last Yea | r | | | | | | | | | | |
| Change ¢ | +645 | +526 | +416 | +300 | +204 | +93 | +43 | +8 | -6 | +18 | | |
| Change % | +29.0% | +25.2% | +21.3% | +16.7% | +12.2% | +5.9% | +2.9% | +0.6% | 6 -0.5% | +1.4% | 6 | |
| | | | Sale | -to-Sale C | hanges in O | ther Aver | age AWEX I | Price Gu | ides | 1 | | |

| buie | to buie chi | anges m e | viller rivera | ge min Lm | Thee Guide | 3 |
|----------------|-------------|-----------|---------------|-----------|------------|-------|
| Micron | 25.0 | 26.0 | 28.0 | 30.0 | 32.0 | MC |
| Since Last Sa | le | | | | | |
| Change ¢ | | -16 | -14 | -8 | | -12 |
| Change % | | -2.4% | -3.6% | -2.4% | | -1.2% |
| Since Start of | the Season | | | | | |

| Since Start of | the beason | | | | | |
|----------------|--------------|-----------|---------|--------|--------|-------|
| Change ¢ | | -171 | -115 | -77 | -13 | -12 |
| Change % | | -21.1% | -23.2% | -18.9% | -4.9% | -1.2% |
| Since Week 3 | 39 Last Year | • | | | | |
| Change ¢ | | -133 | -135 | -81 | -31 | +66 |
| Change % | | -17.2% | -26.2% | -19.7% | -11.0% | +7.4% |
| MC Average | Marina Car | dingo Dri | a Cuida | | | |

MC Average Merino Cardings Price Guide

AWIS WOOL MARKET REVIEW

Week Ending 1 April 2022 (Week 39)

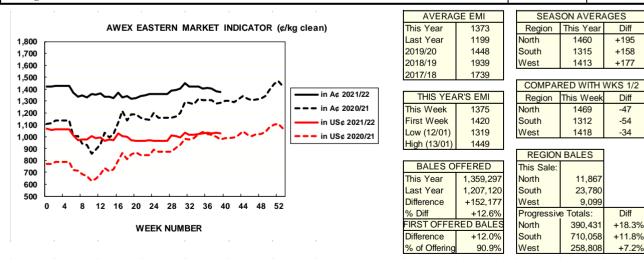
The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the January ABS export data.

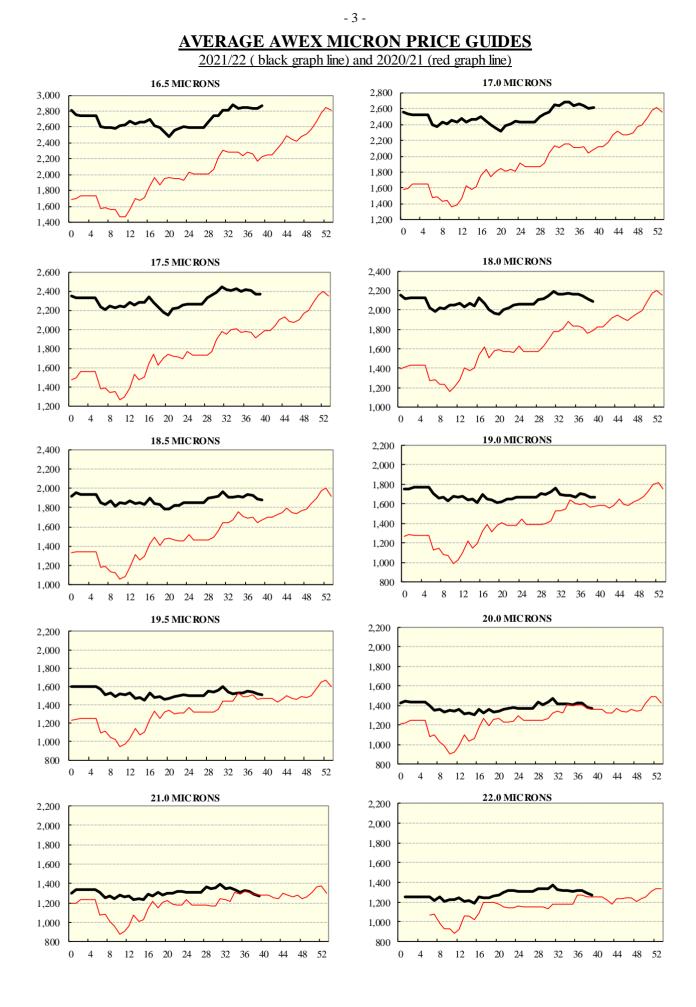
| Details of | Details of this Week's Offering and the Comparison with the Previous Sale's Offering | | | | | | | | this Week's Offering and the Comparison with the Previous Sale's Offering Progressive Changes from Las | | | | | n Last Year |
|------------|--|----------|-----------|--------------------------|----------------|---------------|------|-------------------------------|--|--------|--|--|--|-------------|
| Centre | Last Sale | | | This Sale | | All B | ales | 1 st Time Bales | | | | | | |
| | Offering | Offering | Passed-In | Withdrawn Before Sale | Re- Offered | Bales Sold | | Bales | % | % | | | | |
| North | 11,439 | 11,867 | 10.6% | 2.4% | 5.9% | 10,608 | | +60,524 | +18.3% | +16.9% | | | | |
| South | 24,990 | 23,780 | 13.5% | 5.6% | 8.3% | 20,565 | | +74,789 | +11.8% | +11.3% | | | | |
| West | 9,236 | 9,099 | 15.1% | 11.5% | 13.6% | 7,724 | | +17,272 | +7.2% | +6.8% | | | | |
| Australia | 45,665 | 44,746 | 13.1% | 6.0% | 8.7% | 38,897 | | +152,177 | +12.6% | +12.0% | | | | |

| | Next Sale Offe | rings and Year-on- | Year Differences | |
|-------------|----------------|--------------------|------------------|--------------|
| Centre | Week 40 | Week 41 | Week 42 | Differences |
| North | 12,170 | 11,400 | No Sale | -50.5% |
| South | 25,537 | 24,150 | No Sale | -45.2% |
| West | 11,499 | 8,950 No Sale | | -40.4% |
| New Zealand | | | | |
| Australia | 49,206 | 44,500 | | 93,706 |
| Differences | +11.3% | | | +3.6% |
| Last | Dav-to-I | Day Changes | Sale-to-S | Sale Closing |

| Exchange Rates | Last | Day-to-Day Changes | | | | | Sale-to-Sale | Closing | Season Mi | n & Max |
|----------------|-------|--------------------|-------|-------|-------|-------|---------------|---------|-----------|---------|
| (Reserve Bank) | Sale | Fri | Mon | Tues | Wed | Thur | Change | Value | Min | Max |
| United States | 74.73 | +0.53 | -0.02 | -0.42 | +0.45 | -0.45 | +0.09 (+0.1%) | 74.82 | 70.82 | 75.26 |
| Euro | 68.02 | +0.20 | +0.47 | -0.59 | -0.36 | -0.70 | -0.98 (-1.4%) | 67.04 | 61.70 | 68.02 |

| Country | % Share of Austr | Year-on-Year % Change | | | |
|----------------------|------------------|-----------------------|-----------------|-----------|----------|
| | January | July to January | July to January | July to J | lanuary |
| | 2022 | 2021/22 | 2020/21 | By Weight | By Value |
| China | 75.8% | 80.7% | 86.9% | +22.7% | +55.4% |
| Italy | 4.6% | 5.0% | 1.9% | +248.8% | +387.5% |
| India | 6.7% | 4.6% | 3.3% | +82.2% | +121.5% |
| Czech Republic | 3.5% | 4.2% | 3.8% | +47.9% | +73.2% |
| Korea | 2.1% | 1.6% | 1.8% | +16.5% | +28.6% |
| Egypt | 1.9% | 0.7% | 0.3% | +236.3% | +368.4% |
| Thailand | 1.2% | 0.6% | 0.0% | +58.3% | +110.7% |
| Germany | 1.2% | 0.5% | 0.3% | +96.0% | +40.4% |
| Change all Countries | | | | +32.0% | +69.5% |





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AVERAGE AWEX MICRON PRICE GUIDES 2021/22 (black graph line) and 2020/21 (red graph line)

