AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive Sunshine West Vic 3020 Australia

Tel: 03 9311 0103 Fax: 03 9311 0138







Email: awis@woolindustries.org Web: www.woolindustries.org ABN: 30 454 304 967 Reg No: A0041776E

AWIS WOOL MARKET REVIEW

Week Ending 10 December 2021 (Week 23)

The AWEX EMI finished 14ϕ higher (+1.0%) in Australian currency and 5ϕ higher (+0.5%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 23.

38,106 bales were on offer nationally, compared with 39,577 bales last sale. 6.6% of the offering was passed in after 4.2% of the potential offering was withdrawn prior to sale. 35,608 bales were sold.

AWEX reports that the value of the wool sold was \$57.5 million (\$1,615 per bale), taking the season total to \$1.053 billion (\$1,612 per bale). The number of bales sold at auction this season is now 21.1% greater than in 2020/21.

The New Zealand Merino Company also offered 940 bales in Melbourne on Wednesday, of which 14.5% were passed in.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 23)								
Centre	La	st Sale	Day-to	Day-to-Day Changes (Week 23)			Closing	Sale-to-Sale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢
Eastern	22	1346	+7	+7	No Sale	+14 (+1.0%)	1360	+5	+8
Northern	22	1426	+7	+7	No Sale	+14 (+1.0%)	1440	+5	+8
Southern	22	1293	+6	+8	No Sale	+14 (+1.1%)	1307	+5	+8
Western	22	1405	+2	+10	No Sale	+12 (+0.9%)	1417	+4	+6

The market opened on a positive basis with gains across almost all Merino and Crossbred micron ranges on Tuesday; and continued on in a similar manner on Wednesday, to finish with gains in both Australian and US currency. It has not been an easy year for the Crossbreds, but they achieved the largest increases of the current sale.

The price movements in Australian currency were assisted by a further fall in the US Exchange Rate which finished 0.36ϕ (-0.5%) lower when it closed at 71.33ϕ on Wednesday. This was a new low for the season, and is 4.15ϕ less than the peak value of 75.26ϕ in the last week of October.

Buyers for China were dominant, with support from buyers for India and Europe.

Looking ahead, next week's sale will be the last before Christmas; at which the offering is expected to be 42,036 bales. This is 11.1% greater than in the same week last year; and will take the progressive number of bales offered to 14.9% more than in the first 24 sales last year.

In other countries, South African sales are in recess this week and will resume on 12 January.

Differences in AWEX MPGs	18.5 and 22	2.0	18.0 and 22.0		17.5 and 22.0		17.0 and 22.0	16.5 and 22.0
North	No 22.0μ MPG		No 22.0μ MPG		No 22.0μ MPG		No 22.0μ MPG	No 22.0μ MPG
South	540¢		743¢		945¢		1122¢	1264¢
Market Indicators					Change	s Fron	n	
	Week 23	Four	Sales Ago	İ	Start of		Week 23	Season Average to
		V	Veek 19		the Season		Last Year	Week 23 Last Year
Eastern Market Indicator	1360	+41 (+3.1%)			-64 (-4.5%)		16 (+18.9%)	+293 (+27.7%)
Western Market Indicator	1417	+39 (+2.8%)			-35 (-2.4%)	+2	19 (+18.3%)	+282 (+25.4%)

		Sa	ale-to-Sale	Changes in	Average A	WEX Meri	no Micron	Price Guide	es (MPGs)			
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ale											
Change ¢	+26	+33	+34	+32	+29	+16	+16	+12	+5	0		
Change %	+1.0%	+1.4%	+1.5%	+1.6%	+1.6%	+1.0%	+1.1%	+0.9%	+0.4%	0.0%		
Since Start of	f the Seasor	1				-			•			
Change ¢	-144	-85	-73	-75	-91	-97	-89	-64	-16	+59		
Change %	-5.2%	-3.4%	-3.1%	-3.5%	-4.7%	-5.5%	-5.6%	-4.4%	-1.2%	+4.7%		
Since Week 2	23 Last Yea	ır										
Change ¢	+671	+626	+562	+487	+397	+286	+201	+136	+146	+172		
Change %	+34.7%	+34.5%	+33.1%	+31.1%	+27.2%	+20.7%	+15.3%	+11.0%	+12.4%	+15.0%		

Sale	Sale-to-Sale Changes in Other Average AWEX Price Guides								
Micron	25.0	26.0	28.0	30.0	32.0	MC			
Since Last Sale									
Change ¢		+23	+15	+25	0	+13			
Change %		+3.1%	+3.7%	+7.5%	0.0%	+1.5%			
Since Start of the Season									
Change ¢		-52	-76	-48	-25	-67			
Change %		-6.4%	-15.4%	-11.8%	-9.4%	-6.9%			
Since Week 2	Since Week 23 Last Year								
Change ¢		+28	-63	-14	-4	+156			
Change %		+3.8%	-13.1%	-3.8%	-1.6%	+21.0%			

MC Average Merino Cardings Price Guide

AWIS WOOL MARKET REVIEW

Week Ending 10 December 2021 (Week 23)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the October ABS export data.

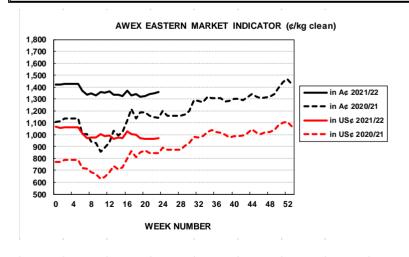
Details of	Details of this Week's Offering and the Comparison with the Previous Sale's Offering							
Centre	Last Sale		This Sale					
	Offering	Offering Passed-In Withdrawn Re- Before Sale Offered Sold						
North	9,451	10,275	5.9%	3.7%	8.7%	9,666		
South	22,285	20,937	6.4%	3.2%	8.3%	19,588		
West	7,841	6,894	7.8%	8.0%	8.6%	6,354		
Australia	39,577	38,106	6.6%	4.2%	8.5%	35,608		

Progressive Changes from Last Year					
All B	1 st Time Bales				
Bales	%	%			
+59,135	+33.6%	+31.2%			
+77,279	+24.0%	+23.6%			
+8,832	+7.3%	+7.9%			
+144,846	+23.4%	+22.9%			

	Next Sale Offerings and Year-on-Year Differences						
Centre	Week 24	Week 25	Week 26	Differences			
North	10,949	No Sale	No Sale	-45.1%			
South	23,798	No Sale	No Sale	-47.3%			
West	7,289	No Sale	No Sale	-58.5%			
New Zealand	= === == == == == == == == == == == ==	======================================	7				
Australia	42,036			42,036			
Differences	+11.1%			-49.2%			

Exchange Rates	Last		Day-to-Day Changes				Sale-to-Sale	Closing	Season Mi	n & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	71.69	-0.93	-0.51	+0.46	+0.62	No	-0.36 (-0.5%)	71.33	71.33	75.26
Euro	63.26	-0.62	-0.41	+0.41	+0.53	Sale	-0.09 (-0.1%)	63.17	61.70	64.86

Country	% Share of Austr	alia's Wool Exports by Weig	ght of Wool Shipped			
	October	July to October	July to October			
	2021	2021/22	2020/21	By Weight	By Value	
China	78.8%	83.1%	87.5%	+45.1%	+94.4%	
Italy	6.8%	4.5%	1.6%	+333.4%	+511.4%	
Czech Republic	5.3%	3.9%	4.0%	+62.3%	+90.1%	
India	3.4%	3.7%	3.0%	+88.2%	+136.1%	
Korea	1.6%	1.6%	1.8%	+35.3%	+46.2%	
Egypt	0.9%	0.6%	0.0%	+173.8%	+271.9%	
Thailand	0.7%	0.5%	0.5%	+59.0%	+149.8%	
Uruguay	0.7%	0.4%	0.1%	+329.3%	+669.3%	
Change all Countries				+52.9%	+105.7%	



AVERA	SE	
This Year	1352	Regio
_ast Year	1199	North
2019/20	1448	South
2018/19	1939	West
2017/18	1739	,

THIS YEA	R'S EMI	
This Week	1360	Ν
First Week	1420	S
Low (12/01)	1319	۶
High (11/01)	1428	

BALES OFFERED							
This Year	763,463						
Last Year	618,617						
Difference	+144,846						
% Diff	+23.4%						
FIRST OFFEI	FIRST OFFERED BALES						
Difference	+22.9%						
% of Offering	90.5%						

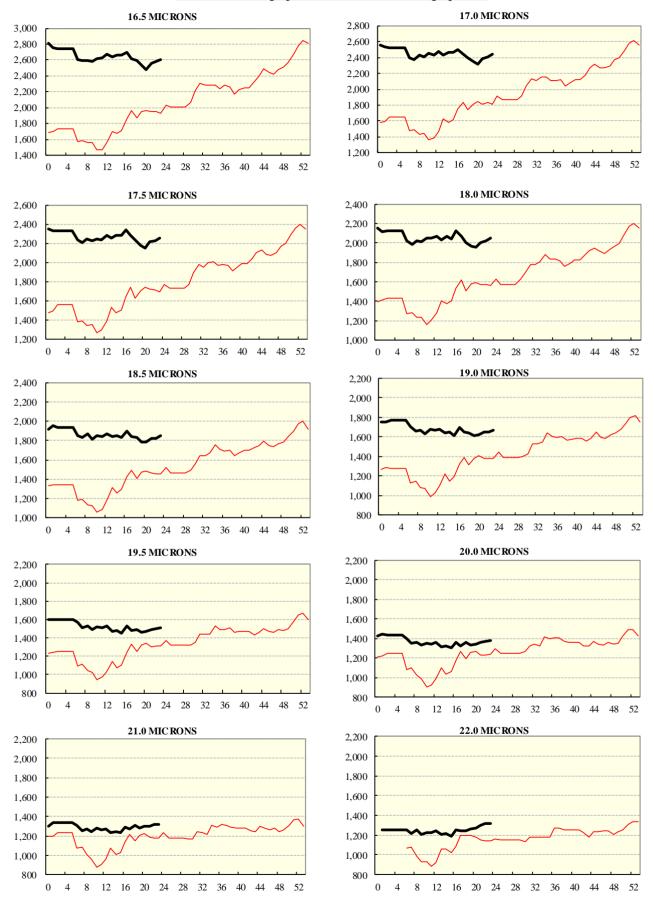
SEASON AVERAGES		
Region	This Year	Diff
North	1437	+173
South	1297	+140
West	1392	+156

COMPARED WITH WKS 1/2			
Region	This Week	Diff	
North	1440	-76	
South	1307	-59	
West	1417	-35	

REGION BALES		
10,275		
20,937		
6,894		
Progressive Totals:		
235,048	+33.6%	
399,136	+24.0%	
129,279	+7.3%	
	10,275 20,937 6,894 e Totals: 235,048 399,136	10,275 20,937 6,894 e Totals: Diff 235,048 +33.6% 399,136 +24.0%

AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)

