# AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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## AWIS WOOL MARKET REVIEW

### Week Ending 10 March 2023 (Week 36)

The AWEX EMI finished at 1358¢, 10¢ lower (-0.7%) in Australian currency and 25¢ lower (-2.7%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 36.

47,915 bales were on offer nationally, compared with 48,389 bales last sale. 13.0% of the offering was passed in after 4.0% of the potential offering was withdrawn prior to sale. 41,683 bales were sold.

AWEX reports that the value of the wool sold was \$62.5 million (\$1,499 per bale), taking the season total to \$1.708 billion (\$1,573 per bale). The number of bales sold at auction this season is now 2.3% greater than in 2021/22.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 36)										
Centre	La	st Sale	Day-to	Day-to-Day Changes (Week 36)			Closing	Sale-to-Sa	Sale-to-Sale Changes		
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢		
Eastern	35	1368	-6	-4	0	-10 (-0.7%)	1358	-25	-15		
Northern	35	1447	No Sale	-13	+3	-10 (-0.7%)	1437	-26	-17		
Southern	35	1315	-9	+1	-2	-10 (-0.8%)	1305	-24	-16		
Western	35	1524	No Sale	-14	-9	-23 (-1.5%)	1501	-36	-25		

The market started on downward note among the Merinos on Tuesday despite the fall in the US Exchange Rate. Crossbred prices were unchanged. Prices were more mixed on Wednesday and Thursday when the fine Merinos moved up in Melbourne on Wednesday, and in Sydney on Thursday.

The US Exchange Rate continued its downward path when finished  $1.36\phi$  (-2.0%) lower to close at  $66.10\phi$  on Thursday. It has now fallen by  $4.58\phi$  (6.5%) since the first week in February.

Buyers for China were dominant, with support from buyers for India?

Looking ahead, offerings for the coming three sales are expected to range from 43,500 bales to 49,128 bales and to be 0.1% less than in the same period last year. The forecast progressive difference to Week 39 is +1.0%.

In other countries, the South African Cape Wools Indicator was down by 1.8% since last week against a 1.7% depreciation of the Rand against the US Dollar and a 0.7% depreciation against the Euro.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22.0	16.5 and 22.0			
North	No 22.0μ MPG							
South	No 22.0μ MPG							

Market Indicators		Changes From					
	Week 36	Four Sales Ago	Start of	Week 36	Season Average to		
		Week 32	the Season	Last Year	Week 36 Last Year		
Eastern Market Indicator	1358	-42 (-3.0%)	-40 (-2.9%)	-55 (-3.9%)	-55 (-4.0%)		
Western Market Indicator	1501	-69 (-4.4%)	+21 (+1.4%)	+44 (+3.0%)	+40 (+2.8%)		

	Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)											
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ale		•									
Change ¢	+3	-2	-10	-3	-17	-22	-23	-24	-22			
Change %	+0.1%	-0.1%	-0.5%	-0.1%	-0.9%	-1.3%	-1.4%	-1.5%	-1.5%			
Since Start o	f the Season	1		•								
Change ¢	-455	-309	-247	-113	-51	-1	+41	+71	+47			
Change %	-15.5%	-11.5%	-10.2%	-5.3%	-2.7%	-0.1%	+2.6%	+4.9%	+3.4%			
Since Week	36 Last Yea	ır		•								•
Change ¢	-366	-281	-238	-151	-113	-10	+56	+109	+126			
Change %	-12.9%	-10.6%	-9.8%	-7.0%	-5.8%	-0.6%	+3.6%	+7.7%	+9.5%			

Sale-to-Sale Changes in Other Average AWEX Price Guides									
Micron	25.0	26.0	28.0	30.0	32.0	MC			
Since Last Sale									
Change ¢		0	+5	+2		-14			
Change %		0.0%	+1.4%	+0.6%		-1.5%			
Since Start of the Season									
Change ¢		-132	-44	+5		-9			
Change %		-18.7%	-10.9%	+1.5%		-1.0%			
Since Week 3	36 Last Ye	ar							
Change ¢		-160	-64	-28		-67			
Change %		-21.8%	-15.1%	-7.8%		-6.9%			

MC Average Merino Cardings Price Guide

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the January ABS export data.

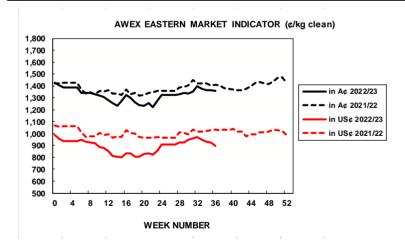
Details	Details of this Week's Offering and the Comparison with the Previous Sale's Offering									
Centre	Last Sale	This Sale								
	Offering	Offering Passed-In Withdrawn Re- Ba Before Sale Offered So								
North	12,250	12,699	10.4%	1.9%	9.1%	11,379				
South	27,031	24,734	11.2%	5.3%	7.1%	21,972				
West	9,108	10,482	20.5%	3.4%	8.2%	8,332				
Australia	48,389	47,915	13.0%	4.0%	7.9%	41,683				

Progressive Changes from Last Year							
All B	1st Time						
	Bales						
Bales	%	%					
+7,677	+2.2%	+2.8%					
+1,939	+0.3%	-0.3%					
+4,209	+1.8%	+1.7%					
+13,825	+1.1%	+1.0%					

Next Sale Offerings and Year-on-Year Differences									
Centre	Week 37 Week 38 Week 39 Differen								
North	12,421	10,681	12,060	-1.2%					
South	25,856	23,165	23,720	-1.6%					
West	10,851 9,654		9,600	+5.2%					
New Zealand									
Australia	49,128	43,500	45,380	138,008					
Differences	+3.0%	-4.7%	+1.4%	-0.1%					

Exchange Rates	Last	Day-to-Day Changes					Sale-to-Sale	Closing	Season Mi	n & Max
(Reserve Bank)	Sale	Fri Mon Tues Wed Thur			Change	Value	Min	Max		
United States	67.46	-0.02	+0.12	-0.43	-1.22	+0.19	-1.36 (-2.0%)	66.10	62.71	71.02
Euro	63.34	+0.23	-0.10	-0.67	-0.24	+0.08	-0.70 (-1.1%)	62.64	62.64	69.45

Country	% Share of Austra	lia's Wool Exports by Weigl	ht of Wool Shipped	Year-on-Year % Change		
	January	July to January	July to January	July to January		
	2023	2022/23	2021/22	By Weight	By Value	
China	80.4%	81.5%	80.8%	+2.9%	-1.5%	
India	6.0%	6.4%	5.0%	+41.4%	+37.7%	
Italy	3.8%	4.3%	4.9%	-11.3%	+0.1%	
Czech Republic	3.0%	2.7%	4.1%	-31.4%	-34.7%	
Korea	2.4%	1.5%	1.6%	-2.6%	-9.0%	
Egypt	0.7%	0.8%	0.8%	+9.8%	+19.5%	
Thailand	0.5%	0.7%	0.6%	+23.7%	+25.5%	
Germany	0.1%	0.3%	0.5%	-26.9%	-19.0%	
Change all Countries	+2.1%	-0.8%				



AVERA	GE EMI	SEAS	10
This Year	1316	Region	È
Last Year	1385	North	
2020/21	1199	South	
2019/20	1448	West	
2018/19	1939		

	•	_	COMPARED WITH WKS 1/2				
THIS YEAR'S EMI			Region	This Week	Diff		
This Week	1358		North	1437	-37		
First Week	1407		South	1305	-42		
Low (14/01)	1224		West	1501	+21		
High (9/01)	1407						

BALES O	BALES OFFERED		
This Year	1,235,035		
Last Year	1,221,210		
Difference	+13,825		
% Diff	+1.1%		
FIRST OFFEI	FIRST OFFERED BALES		
Difference	+1.0%		
% of Offering	91%		

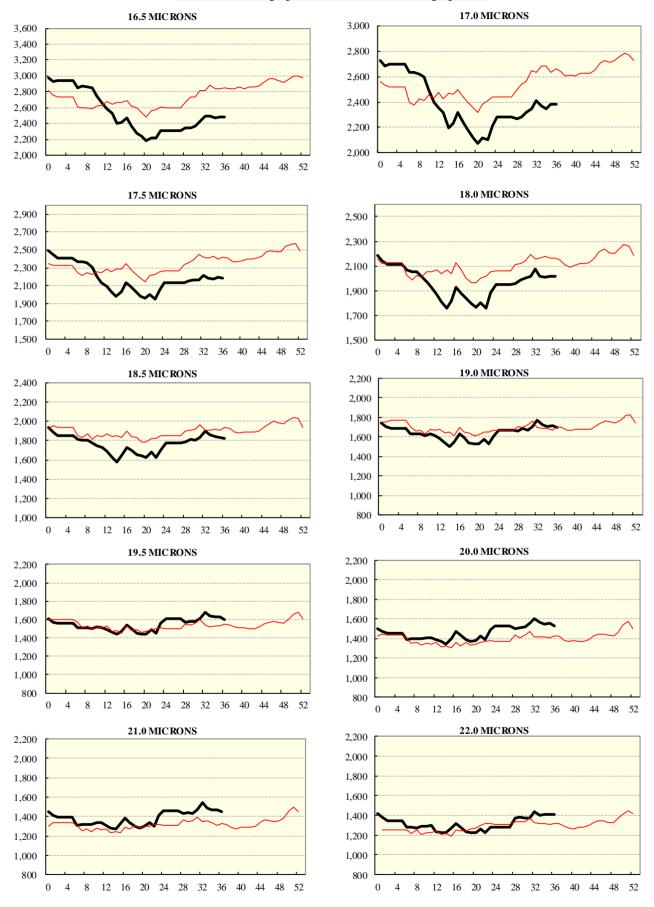
SEASON AVERAGES		
Region	This Year	Diff
North	1396	-78
South	1263	-62
West	1451	+21

West	1501	+21			
REGION					
This Sale:					
North	12,699				
South	24,734				
West	10,482				
Progressive Totals:		Diff			
North	362,533	+2.2%			
South	638 100	±0.3%			

234,402

### **AVERAGE AWEX MICRON PRICE GUIDES**

2022/23 (black graph line) and 2021/22 (red graph line)



### **AVERAGE AWEX MICRON PRICE GUIDES**

2022/23 (black graph line) and 2021/22 (red graph line)

