AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AWIS WOOL MARKET REVIEW

Week Ending 11 March 2022 (Week 36)

The AWEX EMI finished 6ϕ higher (+0.4%) in Australian currency and 7ϕ higher (+0.7%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 36.

49,431 bales were on offer nationally, compared with 50,120 bales last sale. 10.0% of the offering was passed in after 4.3% of the potential offering was withdrawn prior to sale. 44,492 bales were sold.

AWEX reports that the value of the wool sold was \$71.7 million (\$1,612 per bale), taking the season total to \$1.715 billion (\$1,615 per bale). The number of bales sold at auction this season is now 13.7% greater than in 2020/21.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 36)									
Centre	Last Sale		t Sale Day-to-Day Changes (Week 36)		Sale-to-Sale	Closing	Sale-to-Sa	le Changes		
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	35	1407	No Sale	+5	+1	+6 (+0.4%)	1413	+7	+10	
Northern	35	1503	No Sale	+5	+2	+7 (+0.5%)	1510	+8	+11	
Southern	35	1344	No Sale	+4	0	+4 (+0.3%)	1348	+6	+9	
Western	35	1444	No Sale	+10	+3	+13 (+0.9%)	1457	+13	+15	

It was another good week in which the market finished on a firm note; with the EMI closing above 1400ϕ for the seventh week in row. There were gains across all AWEX Micron Price Guides (MPGs). The gains were achieved despite the US Exchange Rate rising by 0.20ϕ (0.3%) to again close above 73¢ on Thursday.

Buyers for China were dominant, with support from buyers for India and Europe.

Looking ahead, offerings for the coming three sales are expected to range from 42,264 bales to 48,544 bales and to be 0.2% less than in the same period last year. The forecast progressive difference to Week 39 is +12.2%.

ABS export data for January was released during the week. It shows an increase of 32% in the weight of wool exported in the July to January period, and a 70% increase in its value.

In other countries, the South African Cape Wools Indicator was down by 1.4% since last week against a 1.5% appreciation of the Rand against the US Dollar and a 3.0% appreciation against the Euro.

	ces in AWE		11			18.0 and 22.0 17.5 and 2		22.0	17.0 and 22.0		16.5 and 22.0	
North		21 MI 05	No 22.0μ MPG No 22.0μ					No 22.0µ MPG		No 22.0µ MPG		
South			622c $860c$				110 22.0µ		1340		1526¢	
bouti	Mada	(T., 1 ¹			000	۶		,		-	1526¢	
	Market Indicators			Fo	Four Sales Ago Week 32		Changes From Start of Week 36 the Season Last Year			Season Average to Week 36 Last Year		
Eastern	Market Indi	cator	1413	-	9 (-0.6%)		-11 (-0.8%)		+103 (+7.99		+248 (+22.1%)	
Western	Market Ind	icator	1457	- (,			+5 (+0.3%)		+98 (+7.29	<i>,</i>	+239 (+20.4%)	
Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs)												
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	0 21.0	22.0	23.0	24.0
Since Last S	ale											
Change ¢	+3	+25	+21	-1	+23	+37	+15	+12	+12	+12		
Change %	+0.1%	+0.9%	+0.9%	0.0%	+1.2%	+2.2%	+1.0%	+0.99	% +0.9%	+0.9%	Ď	
Since Start o	f the Seasor	1										
Change ¢	+98	+135	+89	+40	-13	-61	-54	-19	-13	+60		
Change %	+3.6%	+5.3%	+3.8%	+1.9%	-0.7%	-3.5%	-3.4%	-1.3%	6 -1.0%	+4.8%	Ď	
Since Week	36 Last Yea	r										
Change ¢	+566	+549	+440	+332	+243	+107	+55	+15	+7	+44		
Change %	+24.8%	+26.0%	+22.2%	+18.1%	+14.4%	+6.7%	+3.7%	+1.19	% +0.5%	+3.5%	,)	

Sale-to-Sale Changes in Other Average AWEX Price Guides										
Micron	25.0	26.0	28.0	30.0	32.0	MC				
Since Last Sale										
Change ¢	+6	-3	+10	+7	+3	+3				
Change %	+0.7%	-0.4%	+2.4%	+2.0%	+1.1%	+0.3%				
Since Start of	Since Start of the Season									
Change ¢		-78	-72	-49	+15	+7				
Change %		-9.6%	-14.5%	-12.0%	+5.7%	+0.7%				
Since Week 3	Since Week 36 Last Year									
Change ¢		-69	-148	-98	-4	+101				
Change %		-8.6%	-25.9%	-21.5%	-1.4%	+11.6%				
MC Average Merino Cardings Price Guide										

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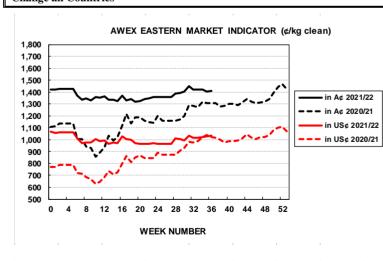
Week Ending 11 March 2022 (Week 36)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the January ABS export data.

Details of	Details of this Week's Offering and the Comparison with the Previous Sale's Offering								Details of this Week's Offering and the Comparison with the Previous Sale's Offering						Progressive	Changes fron	n Last Year
Centre	Last Sale	This Sale						Last Sale			All B	ales	1 st Time Bales				
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold		Bales	%	%							
North	15,019	13,635	11.6%	1.0%	7.3%	12,052		+60,836	+20.7%	+19.3%							
South	25,150	24,738	7.1%	3.3%	6.6%	22,986		+71,376	+12.6%	+12.1%							
West	9,951	11,058	14.5%	10.1%	12.9%	9,454		+15,735	+7.3%	+6.5%							
Australia	50,120	49,431	10.0%	4.3%	8.2%	44,492		+147,543	+13.7%	+13.0%							

Next Sale Offerings and Year-on-Year Differences									
Centre	Week 37	Week 38	Week 39	Differences					
North	12,082	11,330	11,050	-4.0%					
South	26,744	21,960	22,504	+1.0%					
West	9,718	8,974	8,885	+1.8%					
New Zealand									
Australia	48,544	42,264	42,439	133,247					
Differences	+4.4%	-12.7%	+10.0%	-0.2%					

Exchange Rates		Day-to-Day Changes					Closing	Seasor	Season Min & Max							
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max						
United States	73.01	+0.58	+0.60	-1.10	-0.24	No	+0.20 (+0.3%)	73.21	70.3	82 75.26						
Euro	65.79	+0.89	+1.51	-0.94	-0.53	Sale	+0.43 (+0.7%)	66.22	61.7	70 66.22						
Country	%	Share of A	ustralia	's Wool Ex	ports by W	eight of V	Vool Shipped	Year-	on-Year	% Change						
	January			July to January J			uly to January	J	July to January							
		2022		202	1/22		2020/21	By We	ight	By Value						
China		75.8%		80.	.7%		86.9%	+22.7	%	+55.4%						
Italy		4.6%		5.0%		5.0%		1.9%	+248.8	8%	+387.5%					
India		6.7%		4.6%			3.3%	+82.2	%	+121.5%						
Czech Republic		3.5%		4.2%		3.8%		+47.9	%	+73.2%						
Korea		2.1%		1.6%		1.6%		1.8%	+16.5	%	+28.6%					
Egypt		1.9%		0.7%		0.7%			0.3%	+236.3	3%	+368.4%				
Thailand		1.2%		0.6%		0.6%		0.6%		0.6%			0.0%	+58.3	%	+110.7%
Germany		1.2%		0.5	5%		0.3%	+96.0	%	+40.4%						
Change all Countries								+32.0	%	+69.5%						



AVERA	GE EMI		SEAS	ON AVER	AGES	
This Year	his Year 1371		Region	This Year	Diff	
Last Year	1199		North	1458	+193	
2019/20	1448		South	1314	+157	
2018/19	1939		West	1411	+176	
2017/18	1739					
			COMPAR	RED WITH	WKS 1/2	
THIS YEA	R'S EMI		Region	This Week	Diff	
This Week	1413		North	1510	-6	
First Week	1420		South	1348	-18	
Low (12/01)	1319		West	1457	+5	
High (13/01)	1449					
			REGION	IBALES		
BALES O	FFERED		This Sale:			
This Year	1,221,210		North	13,635		
Last Year	1,073,667		South	24,738		
Difference	+147,543		West	11,058		
% Diff	+13.7%		Progressive Totals:		Diff	
FIRST OFFEI	RED BALES		North	354,856	+20.7%	
Difference	+13.0%		South	636,161	+12.6%	

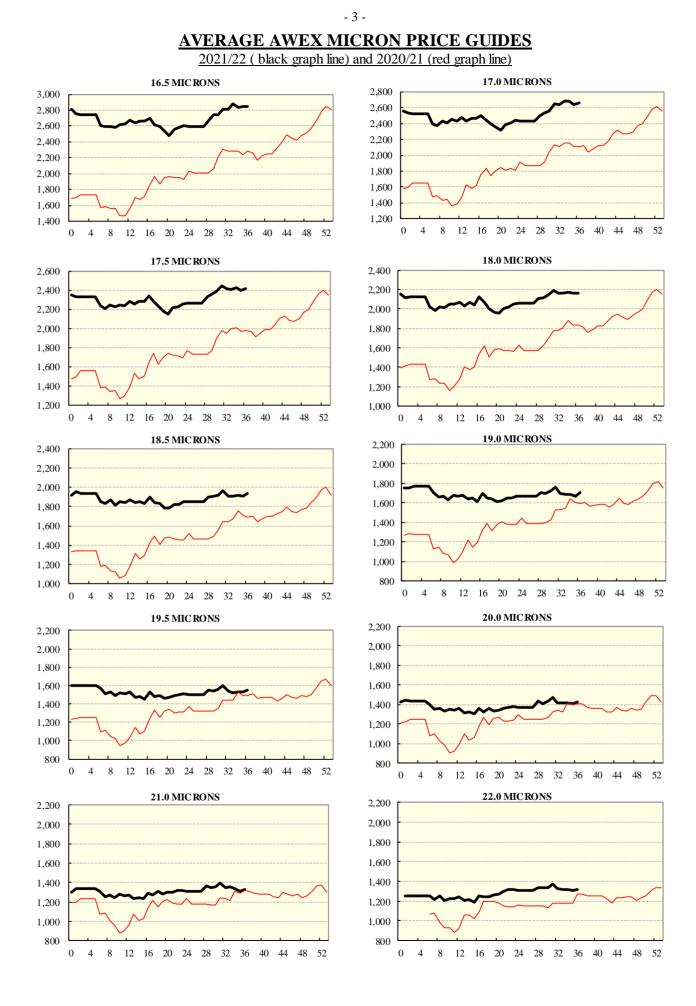
West

230,193

+7.3%

90.8%

% of Offering



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AVERAGE AWEX MICRON PRICE GUIDES 2021/22 (black graph line) and 2020/21 (red graph line)

