AUSTRALIANWOOL INDUSTRIES SECRETARIAT INC

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WOOL MARKET REV AWIS

Week Ending 12 March 2021 (Week 37)

The AWEX EMI finished at 1309¢, 1¢ lower (-0.1%) in Australian currency and 7¢ lower (-0.7%) in US currency at sales in Sydney, Melbourne and Fremantle on Wednesday and Thursday.

The EMI and WMI are now 18.0% and 16.7% above their closing level prior to Christmas.

46,480 bales were on offer nationally, compared with 46,544 bales last sale. 9.3% of the offering was passed in after 5.2% of the potential offering was withdrawn prior to sale. 42.155 bales were sold.

AWEX reports that the value of the wool sold was \$62.8 million (\$1,490 per bale), taking the season total to \$1.333 billion (\$1,345 per bale).

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	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 33)									
Centre	Last Sale		Day-to	Day-to-Day Changes (Week 33)			Closing	Sale-to-Sa	ale Changes	
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	36	1310	No Sale	+7	-8	-1 (-0.1%)	1309	-7	+3	
Northern	36	1378	No Sale	+4	-7	-3 (-0.2%)	1375	-9	+2	
Southern	36	1268	No Sale	+8	-8	0 (0.0%)	1268	-6	+4	
Western	36	1359	No Sale	+16	+1	+17 (+1.3%)	1376	+7	+15	

It was another solid market with moderate rises on the first day that were helped by a fall in the US Exchange Rate, but were followed by falls of a similar size on Thursday when the US Exchange Rate rose back over 77¢. It finished 0.46¢ (-0.6%) lower to close at 77.47¢ on Thursday.

Movement in the individual average AWEX MPGs was mixed with most changes being between plus and minus 10 cents, but with bigger falls at 16.5 microns (-18¢) and at 18 microns (-17¢) that were driven by the rise in the US Exchange Rate on Thursday. Average Crossbred MPGs all moved down, particularly in the South on Thursday.

As usual, buyers for China were dominant, with support from buyers for Europe and India.

In other countries, the South African Cape Wools Indicator was up by 2.1% since last week against a 1.7% depreciation of the Rand against the US Dollar and a 0.3% depreciation against the Euro.

Looking ahead, offerings for the coming three sales are expected to range from 40,596 bales to 53,357 bales and to be 11.2% more than in the same period last year. The forecast progressive difference to Week 40 is 5.9%.

Differences in AWEX MPGs	18.5 and 22.0	18.0 and 22.0	17.5 and 22.0	17.0 and 22	2.0	16.5 and 22.0		
North	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG	No 22.0μ MPG		MPG No 22.0μ M		No 22.0μ MPG
South	434¢	552¢	706¢	706¢ 848¢		848¢		No 16.5μ MPG
Market Indicator			Changes From					
	Four Sales Ago	Start of		eek 37		eason Average to eek 37 Last Year		
	Week 33	the Season	Las	t Year	VV	eek 3/ Last Tear		
Eastern Market Indicator	+34 (+2.7%)	+184 (+16.4	%) -212	(-13.9%)		-425 (-27.3%)		
Western Market Indicator	+62 (+4.7%)	+182 (+15.2)	%) -240	(-14.9%)		-480 (-29.0%)		

		Sa	ale-to-Sale	Changes in	Average A	WEX Meri	no Micron	Price Guide	es (MPGs)			
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ale											
Change ¢	-18	+7	-9	-17	+9	+8	+14	-5	-4	+1		
Change %	-0.8%	+0.3%	-0.5%	-0.9%	+0.5%	+0.5%	+0.9%	-0.4%	-0.3%	+0.1%		
Since Start of	f the Seasor	1							•			
Change ¢	+545	+499	+444	+397	+359	+323	+258	+169	+94			
Change %	+31.8%	+30.8%	+29.1%	+28.0%	+26.8%	+25.2%	+20.7%	+13.7%	+7.7%			
Since Same V	Week Last \	Year							•			
Change ¢	+191	+128	+42	-52	-80	-160	-251	-339	-416	-481		
Change %	+9.2%	+6.4%	+2.2%	-2.8%	-4.5%	-9.1%	-14.3%	-19.5%	-24.1%	-27.4%		

Sale	Sale-to-Sale Changes in Other Average AWEX Price Guides								
Micron	25.0	26.0	28.0	30.0	32.0	MC			
Since Last Sale									
Change ¢		-22	-46	-32	-9	+21			
Change %		-2.7%	-8.1%	-7.0%	-3.2%	+2.4%			
Since Start of	the Seaso	n							
Change ¢		-58	-42	-42	+7	+66			
Change %		-6.9%	-7.4%	-9.0%	+2.6%	+8.0%			
Since Same V	Veek Last	Year							
Change ¢		-351	-353	-238	-136	-180			
Change %		-31.0%	-40.2%	-36.0%	-33.1%	-16.8%			

MC Average Merino Cardings Price Guide

AWIS WOOL MARKET REVIEW

Week Ending 12 March 2021 (Week 37)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the January ABS export data.

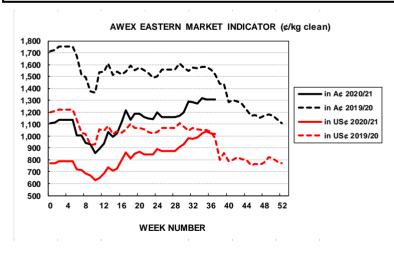
Details of	Details of this Week's Offering and the Comparison with the Previous Sale's Offering							
Centre	Last Sale		This Sale					
	Offering	Offering	Passed-In	Withdrawn Before Sale	Re- Offered	Bales Sold		
North	12,350	13,527	7.7%	2.0%	7.8%	12,490		
South	24,396	23,346	8.4%	6.0%	8.7%	21,385		
West	9,798	9,607	13.8%	7.5%	22.7%	8,280		
Australia	46,544	46,480	9.3%	5.2%	11.3%	42,155		

Progressive Changes from Last Year						
All B	1 st Time Bales					
Bales	%	%				
+18,386	+6.4%	+7.7%				
+46,927	+8.7%	+9.8%				
-9,039	-3.9%	-44.5%				
+56,274	+5.3%	+7.0%				

	Next Sale Offerings and Year-on-Year Differences						
Centre	Week 38	Week 39	Week 40	Differences			
North	13,356	10,340	11,550	+32.6%			
South	30,923	23,705	20,996	+2.3%			
West	9,078	8,385	8,050	+15.2%			
New Zealand							
Australia	53,357	42,430	40,596	136,383			
Differences	+27.1%	-1.2%	+7.6%	+11.2%			

Exchange Rates	Last		Day-to-Day Changes			Sale-to-Sale	Closing	Season Mi	n & Max	
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	77.93	-0.84	-0.07	-0.39	+0.21	+0.63	-0.46 (-0.6%)	77.47	69.24	79.70
Euro	64.65	-0.17	+0.21	-0.07	+0.07	+0.26	+0.30 (+0.5%)	64.95	59.77	65.45

Country	% Share of Austral	ia's Wool Exports by Weig	ht of Wool Shipped	Year-on-Year % Change		
	January July to January July to January		July to J	January		
	2021	2020/21	2019/20	By Weight	By Value	
China	80.8%	86.8%	77.1%	+14.6%	-13.9%	
Czech Republic	4.9%	3.8%	3.2%	+21.6%	-27.1%	
India	4.8%	3.3%	6.1%	-44.6%	-61.7%	
Italy	2.3%	1.9%	5.5%	-65.1%	-72.9%	
Korea	2.4%	1.8%	2.0%	-14.2%	-32.6%	
Thailand	0.5%	0.5%	0.9%	-45.1%	-51.9%	
Germany	1.2%	0.4%	0.4%	-13.5%	-25.2%	
Egypt	0.3%	0.3%	1.2%	-75.6%	-84.2%	
Change all Countries				+1.8%	-26.0%	



AVERA	GE EMI	S
This Year	1129	Reg
Last Year	1448	North
2018/19	1939	South
2017/18	1739	West
2016/17	1408	
		COV

SEASON AVERAGES							
Region This Year Diff							
North	1188	-293					
South 1092 -334							
West	1179	-375					
COMPAI	RED WITH '	WKS 1/2					

1375

1268

1376

+208

+170

+182

Region This Week

THIS YEAR'S EMI					
This Week	1309				
First Week	1116				
Low (11/01)	858				
High (14/01)	1318				
g (, o .)	.0.0				

REGION			
This Sale:			
North	13,527		
South	23,346		
West	9,607	_	
Progressiv	Diff		
North	307,547	+6.4%	
South	588,135	+8.7%	
\Moct	224 E0E	2.00/	

			REGION BALES		
BALES OFFERED			This Sale:		
his Year	1,120,187		North	13,527	
ast Year	1,063,913		South	23,346	
Difference	+56,274		West	9,607	
6 Diff	+5.3%		Progressive Totals:		Di
IRST OFFERED BALES			North	307,547	+6
Oifference	+7.0%		South	588,135	+8
6 of Offering	91.3%		West	224,505	-3

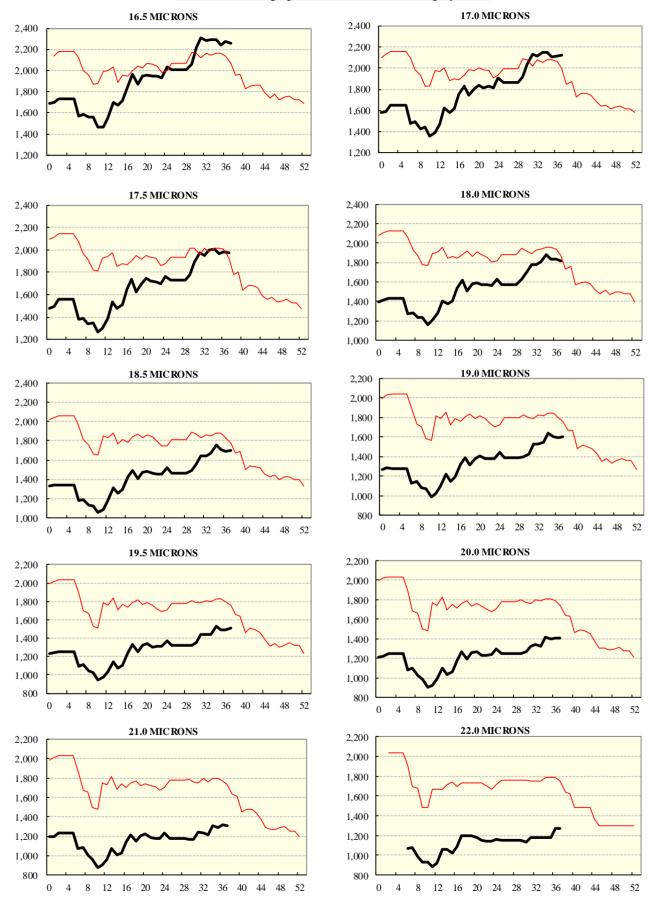
North

South

West

AVERAGE AWEX MICRON PRICE GUIDES

2020/21 (black graph line) and 2019/20 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2020/21 (black graph line) and 2019/20 (red graph line)

