AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive

Email: awia@waalindustries.orgSunshine West Vic 302

Web: www.woolindustries.org ABN: 30 454 304 967 Reg No: A0041776E

Australia Tel: 03 9311 0103 Fax: 03 9311 0138





AWIS WOOL MARKET REVIEW

Week Ending 15 April 2022 (Week 41)
ower (-0.1%) in Australian currency and 18¢ lower (-1.7%) in US

The AWEX EMI finished at 1367ϕ , 2ϕ lower (-0.1%) in Australian currency and 18ϕ lower (-1.7%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 41. This was the last sale before the one week break after Easter.

43,588 bales were on offer nationally, compared with 45,348 bales last sale. 11.1% of the offering was passed in after 4.9% of the potential offering was withdrawn prior to sale. 38,736 bales were sold.

AWEX reports that the value of the wool sold was \$59.0 million (\$1,523 per bale), taking the season total to \$2.017 billion (\$1,602 per bale). The number of bales sold at auction this season is now 14.2% greater than in 2020/21.

The \$2 billion in sales was reached nine weeks earlier than last year due to the higher prices and the greater number of bales sold.

| | Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 41) | | | | | | | | | |
|----------|---|-----------|---------|------------------------------|----------|------------|-----------|----------------------|--------|--|
| Centre | La | st Sale | Day-to | Day-to-Day Changes (Week 41) | | | Closing | Sale-to-Sale Changes | | |
| | Week | Indicator | Tuesday | Wednesday | Thursday | Change | Indicator | US ¢ | Euro ¢ | |
| Eastern | 40 | 1369 | +2 | -4 | No Sale | -2 (-0.1%) | 1367 | -18 | -14 | |
| Northern | 40 | 1466 | -1 | -8 | No Sale | -9 (-0.6%) | 1457 | -24 | -19 | |
| Southern | 40 | 1304 | +4 | -1 | No Sale | +3 (+0.2%) | 1307 | -13 | -9 | |
| Western | 40 | 1421 | -1 | -3 | No Sale | -4 (-0.3%) | 1417 | -20 | -15 | |

Tuesday saw a steady market with a mixture of rises and falls among the different micron ranges, and a 2ϕ rise in the EMI based on a stronger market in Melbourne. Wednesday's market was mostly made up of falls, except in Melbourne where there were good rises at the fine end.

The progressive falls of $1.21 \, \text{¢}$ (-1.6%) in the US Exchange Rate took it back under $75 \, \text{¢}$ to $74.51 \, \text{¢}$ on Wednesday, after two weeks above $75 \, \text{¢}$.

Buyers for China were dominant, with support from buyers for China, India and Europe.

Looking ahead, sales will resume after the post-Easter break when 51,874 bales are expected to be offered in Week 43, followed by 44,667 in Week 44. The progressive difference to Week 44 is expected to be +11.5%.

In other countries, South African sales are still in recess following the identification of FMD last month, Advice from South Africa indicate that sales may resume next week.

| Differences in AWEX MPGs | 18.5 and 22 | 18.5 and 22.0 | | 18.0 and 22.0 | | 17.0 and 22. | 0 | 16.5 and 22.0 | |
|--------------------------|--------------|---------------|----------------|---------------|--------------|--------------|----|-------------------|--|
| North | No 22.0μ MPG | | G No 22.0μ MPG | | No 22.0μ MPG | No 22.0μ MF | PG | No 22.0μ MPG | |
| South | 637¢ | | 878¢ | | 1163¢ | 1361¢ | | 1649¢ | |
| Market Indicators | | | Changes From | | | | | | |
| | Week 41 | Fo | ur Sales Ago | | Start of | Week 41 | | Season Average to | |
| | | Wee | | į | the Season | Last Year | | Week 41 Last Year | |
| Eastern Market Indicator | 1367 | -41 (-2.9%) | | | -57 (-4.0%) | No Sale | | No Sale | |
| Western Market Indicator | 1417 | -29 (-2.0%) | | | -35 (-2.4%) | No Sale | | No Sale | |

| | | Sa | ale-to-Sale | Changes in | Average A | WEX Meri | no Micron | Price Guide | es (MPGs) | | | |
|----------------|--------------|-------|-------------|------------|-----------|----------|-----------|-------------|-----------|-------|------|------|
| Micron | 16.5 | 17.0 | 17.5 | 18.0 | 18.5 | 19.0 | 19.5 | 20.0 | 21.0 | 22.0 | 23.0 | 24.0 |
| Since Last Sa | ale | | | | | | | | | | | |
| Change ¢ | +26 | +18 | +19 | +15 | -5 | 0 | -10 | -6 | -4 | +15 | | |
| Change % | +0.9% | +0.7% | +0.8% | +0.7% | -0.3% | 0.0% | -0.7% | -0.4% | -0.3% | +1.2% | | |
| Since Start of | f the Seasor | 1 | | | • | - | | | | | | |
| Change ¢ | +115 | +100 | +63 | -6 | -60 | -89 | -97 | -71 | -51 | +21 | | |
| Change % | +4.2% | +4.0% | +2.7% | -0.3% | -3.1% | -5.0% | -6.1% | -4.9% | -3.8% | +1.7% | | |
| Since Week | 41 Last Yea | r | | | • | | | | | • | | |
| Change ¢ | No Sale | | | | | | | | | | | |
| Change % | No Sale | | | | | | | | | | | |

| Sale | Sale-to-Sale Changes in Other Average AWEX Price Guides | | | | | | | |
|-----------------|---|--------|--------|--------|------|-------|--|--|
| Micron | 25.0 | 26.0 | 28.0 | 30.0 | 32.0 | MC | | |
| Since Last Sale | | | | | | | | |
| Change ¢ | | +13 | +2 | -10 | | +5 | | |
| Change % | | +2.1% | +0.5% | -3.1% | | +0.5% | | |
| Since Start of | Since Start of the Season | | | | | | | |
| Change ¢ | | -168 | -107 | -96 | | -22 | | |
| Change % | | -20.7% | -21.6% | -23.6% | | -2.3% | | |
| Since Week 4 | Since Week 41 Last Year | | | | | | | |
| Change ¢ | No Sale | | | | | | | |
| Change % | No Sale | | | | | | | |

MC Average Merino Cardings Price Guide

AWIS WOOL MARKET REVIEW

Week Ending 15 April 2022 (Week 41)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the February ABS export data.

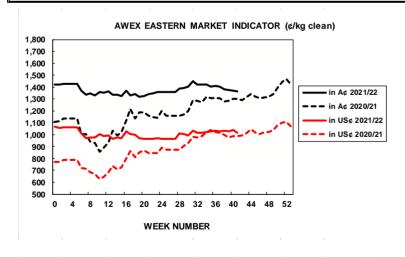
| Details of | Details of this Week's Offering and the Comparison with the Previous Sale's Offering | | | | | | | |
|------------|--|--|-----------|-------|-------|--------|--|--|
| Centre | Last Sale | | This Sale | | | | | |
| | Offering | Offering Passed-In Withdrawn Re-Before Sale Offered Sold | | | | | | |
| North | 12,190 | 12,550 | 10.5% | 2.1% | 8.4% | 11,226 | | |
| South | 23,444 | 23,147 | 10.0% | 4.4% | 9.3% | 20,840 | | |
| West | 9,714 | 7,891 | 15.5% | 10.4% | 10.8% | 6,670 | | |
| Australia | 45,348 | 43,588 | 11.1% | 4.9% | 9.3% | 38,736 | | |

| Progressive Changes from Last Year | | | | | | |
|---|-------------------------------|--------|--|--|--|--|
| All B | 1 st Time Bales | | | | | |
| Bales | % | | | | | |
| +72,038 | +21.0% | +19.5% | | | | |
| +99,785 | +15.2% | +14.7% | | | | |
| +25,478 | +10.1% | | | | | |
| +196,893 | +15.7% | +15.1% | | | | |

| Next Sale Offerings and Year-on-Year Differences | | | | | | | |
|--|--|--------|--------|--------|--|--|--|
| Centre | Centre Week 42 Week 43 Week 44 Differences | | | | | | |
| North | No Sale | 12,810 | 11,910 | -25.2% | | | |
| South | South No Sale | | 23,497 | -27.1% | | | |
| West | No Sale | 10,700 | 9,260 | -33.3% | | | |
| New Zealand | | | | | | | |
| Australia | | 51,874 | 44,667 | 96,541 | | | |
| Differences | | +28.4% | -5.9% | -28.0% | | | |

| Exchange Rates | Last | | Day-to-Day Changes | | | Sale-to-Sale | Closing | Season Mi | n & Max | |
|----------------|-------|-------|--------------------|-------|-------|--------------|---------------|-----------|---------|-------|
| (Reserve Bank) | Sale | Fri | Mon | Tues | Wed | Thur | Change | Value | Min | Max |
| United States | 75.72 | -0.89 | -0.35 | -0.15 | +0.18 | No | -1.21 (-1.6%) | 74.51 | 70.82 | 75.72 |
| Euro | 69.58 | -0.73 | -0.47 | 0.00 | +0.34 | Sale | -0.86 (-1.2%) | 68.72 | 61.70 | 69.58 |

| Country | % Share of Austr | alia's Wool Exports by Weig | ght of Wool Shipped | Year-on-Year % Change | | |
|----------------------|------------------|-----------------------------|---------------------|-----------------------|----------|--|
| | February | July to February | July to February | July to February | | |
| | 2022 | 2021/22 | 2020/21 | By Weight | By Value | |
| China | 81.1% | 80.9% | 87.1% | +19.3% | +49.2% | |
| Italy | 4.5% | 4.9% | 2.0% | +214.0% | +345.2% | |
| India | 6.0% | 4.8% | 3.2% | +94.5% | +132.3% | |
| Czech Republic | 3.9% | 4.1% | 3.6% | +45.0% | +63.4% | |
| Korea | 1.5% | 1.6% | 1.7% | +16.5% | +28.3% | |
| Egypt | 0.9% | 0.8% | 0.3% | +265.9% | +418.0% | |
| Thailand | 0.5% | 0.6% | 0.4% | +65.8% | +111.8% | |
| Germany | 0.3% | 0.4% | 0.4% | +63.1% | +16.9% | |
| Change all Countries | | | | +28.5% | +62.8% | |



| AVERAGE EMI | | | SEAS | 36 |
|-------------|------|--|--------|----|
| This Year | 1372 | | Region | ľ |
| _ast Year | 1199 | | North | Ī |
| 2019/20 | 1448 | | South | l |
| 2018/19 | 1939 | | West | |
| 0017/10 | 1720 | | | |

| THIS YEAR'S EMI | | | | | |
|-----------------|------|--|----|--|--|
| This Week | 1367 | | No | | |
| First Week | 1420 | | Sc | | |
| Low (12/01) | 1319 | | W | | |
| High (13/01) | 1449 | | | | |

| BALES OFFERED | | | | | | | |
|---------------------|-----------|--|--|--|--|--|--|
| This Year | 1,448,233 | | | | | | |
| Last Year | 1,251,340 | | | | | | |
| Difference | +196,893 | | | | | | |
| % Diff | +15.7% | | | | | | |
| FIRST OFFERED BALES | | | | | | | |
| Difference +15.1% | | | | | | | |
| % of Offering | 90.8% | | | | | | |

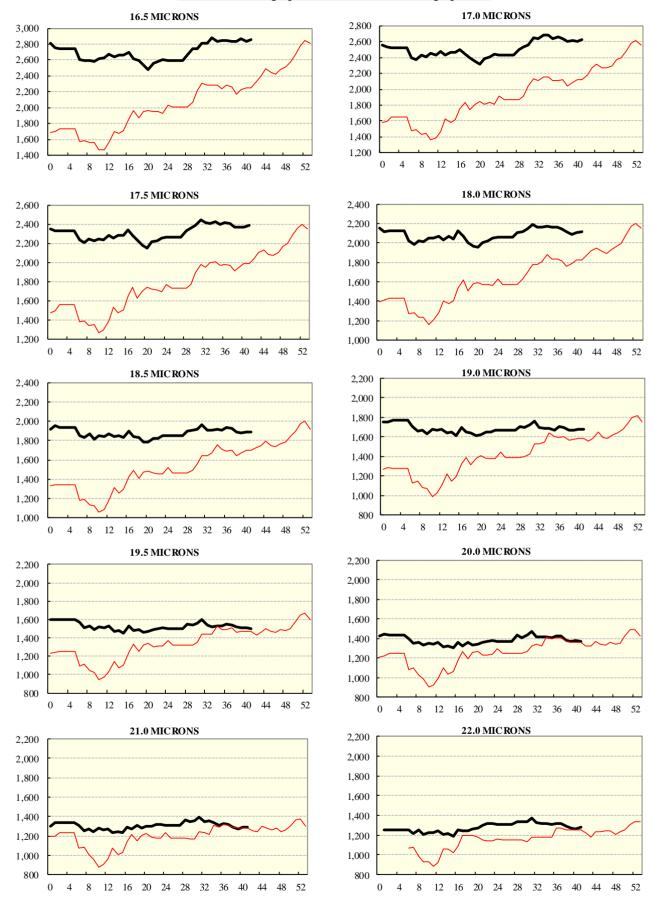
| SEASON AVERAGES | | | | |
|-----------------|-----------|------|--|--|
| Region | This Year | Diff | | |
| North | 1460 | +195 | | |
| South | 1315 | +158 | | |
| West | 1413 | +178 | | |

| COMPARED WITH WKS 1/2 | | | |
|-----------------------|-----------|------|--|
| Region | This Week | Diff | |
| North | 1457 | -59 | |
| South | 1307 | -59 | |
| West | 1417 | -35 | |
| | | | |

| REGION BALES | | | | |
|--------------|---------|--------|--|--|
| This Sale: | | | | |
| North | 12,550 | | | |
| South | 23,147 | | | |
| West | 7,891 | | | |
| Progressiv | Diff | | | |
| North | 415,171 | +21.0% | | |
| South | 756,649 | +15.2% | | |
| West | 276,413 | +10.2% | | |
| | | | | |

AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)

