AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

Unit 9, 42 - 46 Vella Drive Sunshine West Vi Australia

Tel: 03 9311 0103 Fax: 03 9311 0138







Email: awis@woolindustries.org Web: www.woolindustries.org ABN: 30 454 304 967 Reg No: A0041776E

AWIS WOOL MARKET REVIEW

Week Ending 22 October 2021 (Week 16)

The AWEX EMI finished 46ϕ higher (+3.5%) in Australian currency and 56ϕ higher (+5.8%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 16.

33,543 bales were on offer nationally, compared with 40,069 bales last sale. 5.6% of the offering was passed in after 4.3% of the potential offering was withdrawn prior to sale. 31,663 bales were sold.

AWEX reports that the value of the wool sold was \$55.8 million (\$1,761 per bale), taking the season total to \$666.4 million (\$1,606 per bale). The number of bales sold at auction this season is now 26.0% greater than in 2020/21.

The New Zealand Merino Company also offered 1,394 bales in Melbourne on Tuesday, of which 7.9% were passed in.

	Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 16)									
Centre	La	st Sale		Day-to-Day Changes (Week 16)			Closing	Sale-to-Sale Changes		
	Week	Indicator	Tuesday	Wednesday	Thursday	Change	Indicator	US ¢	Euro ¢	
Eastern	15	1323	+50	-4	No Sale	+46 (+3.5%)	1369	+56	+40	
Northern	15	1408	+58	-10	No Sale	+48 (+3.4%)	1456	+59	+42	
Southern	15	1267	+44	0	No Sale	+44 (+3.5%)	1311	+53	+39	
Western	15	1349	+49	+3	No Sale	+52 (+3.9%)	1401	+61	+45	

It was another week in which there was a substantial rise in the market on Tuesday, followed by a steadying on Wednesday. There were very good rises across the Merino types on Tuesday that were greatest among the broader types. Advice from wool trade is that an onset of cold weather in China lead to an increase in demand for wool at retail.

There were also media reports of China responding to the energy issues during the week.

The US Exchange Rate continued its upward path when it finished 1.59ϕ (2.2%) higher to close at 74.99ϕ on Wednesday. It was the first time that it has exceeded 74ϕ this season

In the usual pattern, buyers for China were dominant with support from buyers for Europe and India.

Looking ahead, offerings for the coming three sales are expected to range from 39,377 bales to 45,755 bales and to be 28.2% more than in the same period last year. The forecast progressive difference to Week 19 is 31.2%.

In other countries, the South African Cape Wools Indicator was up by 2.2% since last week against a 2.4% appreciation of the Rand against the US Dollar and a 1.7% appreciation against the Euro.

Differences in AWEX MPGs	18.5 and 22	2.0 18.0 and 22.0		0	17.5 and 22.0		17.0 and 22.0	16.5 and 22.0
North	Νο 22.0μ Μ	IPG No 22.0μ MP		G	No 22.0μ MPG		No 22.0μ MPG	No 22.0μ MPG
South	662¢	907¢			1127¢		1254¢	1444¢
Market Indicators		Changes From						
	Week 16	Fo	ur Sales Ago Week 12		Start of the Season		Week 16 Last Year	Season Average to Week 16 Last Year
Eastern Market Indicator	1369	+1 (+0.1%)			-55 (-3.9%)		52 (+22.6%)	+361 (+36.1%)
Western Market Indicator	1401	+	-4 (+0.3%)		-51 (-3.5%)		34 (+20.1%)	+338 (+32.1%)

		Sa	ale-to-Sale	Changes in	Average A	WEX Meri	no Micron	Price Guide	es (MPGs)			
Micron	16.5	17.0	17.5	18.0	18.5	19.0	19.5	20.0	21.0	22.0	23.0	24.0
Since Last Sa	ile		i									
Change ¢	+31	+34	+58	+91	+66	+81	+84	+59	+61	+62		
Change %	+1.2%	+1.4%	+2.5%	+4.5%	+3.6%	+5.0%	+5.8%	+4.5%	+5.0%	+5.2%		
Since Start of	f the Seasor	1										
Change ¢	-55	-30	+11	+4	-48	-66	-68	-80	-43	-2		
Change %	-2.0%	-1.2%	+0.5%	+0.2%	-2.5%	-3.7%	-4.2%	-5.5%	-3.2%	-0.2%		
Since Week 1	l 6 Last Yea	r			-							
Change ¢	+834	+741	+694	+592	+469	+377	+288	+187	+153	+168		
Change %	+44.9%	+42.2%	+42.1%	+38.5%	+32.8%	+28.6%	+23.1%	+15.9%	+13.4%	+15.5%		

Sale	Sale-to-Sale Changes in Other Average AWEX Price Guides							
Micron	25.0	26.0	28.0	30.0	32.0	MC		
Since Last Sa	Since Last Sale							
Change ¢		+33	+4	+2		+18		
Change %		+4.9%	+1.0%	+0.6%		+2.1%		
Since Start of	Since Start of the Season							
Change ¢		-107	-76	-66		-85		
Change %		-13.2%	-15.4%	-16.2%		-8.8%		
Since Week 1	Since Week 16 Last Year							
Change ¢		-47	-99	-98		+113		
Change %		-6.3%	-19.1%	-22.3%		+14.7%		

MC Average Merino Cardings Price Guide

AWIS WOOL MARKET REVIEW

Week Ending 22 October 2021 (Week 16)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the August ABS export data.

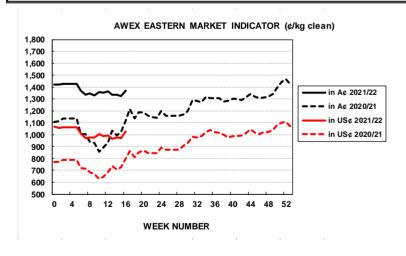
Details of this Week's Offering and the Comparison with the Previous Sale's Offering								
Centre	Last Sale		This Sale					
	Offering	Offering Passed-In Withdrawn Re-Bales Before Sale Offered Sold						
North	10,871	9,682	6.0%	4.2%	6.1%	9,101		
South	22,108	18,197	4.4%	3.8%	8.8%	17,397		
West	7,090	5,664	8.8%	5.9%	13.0%	5,165		
Australia	40,069	33,543	5.6%	4.3%	8.7%	31,663		

Progressive Changes from Last Year						
All B	1 st Time Bales					
Bales	%					
+50,411	+45.6%	+42.9%				
+55,135	+28.3%	+28.7%				
+14,130	+21.1%	+21.6%				
+119,276	+32.0%	+31.8%				

	Next Sale Offerings and Year-on-Year Differences						
Centre	Week 17	Week 18	Week 19	Differences			
North	12,639	12,890	11,700	+32.3%			
South	24,132	23,930	20,077	+40.0%			
West	8,984	7,640	7,600	-0.4%			
New Zealand	1,500	1,500					
Australia	45,755	44,460	39,377	129,592			
Differences	+38.3%	+23.8%	+22.6%	+28.2%			

Exchange Rates	Last		Day-to-Day Changes				Sale-to-Sale	Closing	Season Mi	n & Max
(Reserve Bank)	Sale	Fri	Mon	Tues	Wed	Thur	Change	Value	Min	Max
United States	73.40	+0.82	-0.19	+0.52	+0.44	No	+1.59 (+2.2%)	74.99	72.06	74.99
Euro	63.53	+0.40	0.00	+0.09	+0.34	Sale	+0.83 (+1.3%)	64.36	61.70	64.36

Country	% Share of Austra	lia's Wool Exports by Weig	ght of Wool Shipped	Year-on-Year % Change		
	August	July to August	July to August	July to August		
	2021	2021/22	2020/21	By Weight	By Value	
China	84.0%	85.1%	85.8%	+89.6%	+186.1%	
India	4.5%	4.3%	3.3%	+148.6%	+203.6%	
Italy	5.1%	3.2%	1.8%	+236.6%	+385.7%	
Czech Republic	2.3%	3.1%	4.2%	+38.5%	+23.0%	
Korea	1.5%	1.5%	1.9%	+49.9%	+58.0%	
Egypt	0.6%	0.5%	0.4%	+164.6%	+256.7%	
United Arab Emirates	0.4%	0.5%	0.1%	+1,071.1%	+727.8%	
Thailand	0.3%	0.4%	1.0%	+28.9%	+115.1%	
Change all Countries +91.0% +181.6%						



AVERA	S	
This Year	1360	Reg
Last Year	1199	North
2019/20	1448	South
2018/19	1939	West
2017/18	1739	

	SEASON AVERAGES						
This Year	Diff						
1448	+183						
1304	+147						
West 1390 +154							
	1304						

THIS YEAR'S EMI						
This Week	1369					
First Week	1420					
Low (10/01)	1323					
High (11/01)	1428					

COMPARED WITH WKS 1/2			
Region	This Week	Diff	
North	1456	-60	
South	1311	-55	
West	1401	-51	

BALES OFFERED		
This Year	491,876	
Last Year	372,600	
Difference	+119,276	
% Diff	+32.0%	
FIRST OFFERED BALES		
Difference	+31.8%	
% of Offering	89.9%	

REGION BALES		
This Sale:		
North	9,682	
South	18,197	
West	5,664	
Progressive Totals:		Diff
North	160,908	+45.6%
South	249,838	+28.3%
West	81,130	+21.1%

AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)

