AUSTRALIANWOOL INDUSTRIES SECRETARIAT INC

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Week Ending 23 April 2021 (Week 43)

It was a good week in which the AWEX EMI finished 21ϕ higher (+1.6%) in Australian currency and 16ϕ higher (+1.6%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 43.

40,402 bales were on offer nationally, compared with 46,256 bales last sale. 10.7% of the offering was passed in after 7.9% of the potential offering was withdrawn prior to sale. 36,094 bales were sold.

AWEX reports that the value of the wool sold was \$54.8 million (\$1,518 per bale), taking the season total to \$1.613 billion (\$1,364 per bale). The number of bales sold at auction this season is now 12.2% greater than in 2019/20.

| Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 33) | | | | | | | | | | | |
|---|------|-----------|------------------------------|-----------|----------|--------------|-----------|------------|------------|--|--|
| Centre | La. | st Sale | Day-to-Day Changes (Week 33) | | | Sale-to-Sale | Closing | Sale-to-Sa | le Changes | | |
| | Week | Indicator | Tuesday | Wednesday | Thursday | Change | Indicator | US ¢ | Euro ¢ | | |
| Eastern | 42 | 1291 | +27 | -6 | No Sale | +21 (+1.6%) | 1312 | +16 | +9 | | |
| Northern | 42 | 1355 | +42 | +1 | No Sale | +43 (+3.2%) | 1398 | +33 | +23 | | |
| Southern | 42 | 1250 | +18 | -10 | No Sale | +8 (+0.6%) | 1258 | +6 | +1 | | |
| Western | 42 | 1318 | +29 | -18 | No Sale | +11 (+0.8%) | 1329 | +8 | +3 | | |

The market displayed a similar pattern to that seen in the two previous sales when there were good gains at the fine end and falls at the broad end of the Merino types; and there were mixed results among the crossbred types. The largest movements were seen in Melbourne on Tuesday, when the 17 micron MPG moved up by 108ϕ and the 17.5 micron MPG moved up by 97ϕ .

The gains were sufficient to take the EMI back over 1300¢ to 1312¢, its second highest level for the season.

The US Exchange Rate was unchanged from the previous week when it closed at 77.15ϕ on Wednesday.

In the usual pattern, buyers for China were dominant, with support from buyers for Europe and India.

In other countries, the South African Cape Wools Indicator was down by 3.4% since last week against a 2.0% appreciation of the Rand against the US Dollar and a 1.1% appreciation against the Euro.

Looking ahead, offerings for the coming three sales are expected to range from 36,850 bales to 50,821 bales in response to the better market signals. Each week's offering is much larger than in the same period last year, when the weekly average was only 24,400 bales. The forecast progressive difference to Week 46 is +10.0%.

| Differences in AWEX MPGs | | | 18.5 a | and 22.0 | 18.0 a | | | nd 22.0 | 17.0 and 22.0 | | 16.5 and 22.0 | |
|--|---------------------------|--------|--------|----------------------------------|---------|---------------|--------|---------|---------------------|----------|--|------|
| North | North | | No 22. | .0µ MPG | No 22.0 | No 22.0µ MPG | | 0µ MPG | No 22.0µ MPG | | No 22.0μ MPG | |
| South | | | 5 | 73¢ | 73 | 37¢ | 9 | 16¢ | 1084¢ | 4¢ 1204¢ | | ¢ |
| Mark | et Indicato | or | | Changes From | | | | | | | | |
| | | | | Four Sales Ago Si Week 38 the | | | L | | Veek 43 ast Year | | Season Average to Week 43 Last Year | |
| Eastern Ma | rket Indica | ator | +35 (| +2.7%) | + | +187 (+16.6%) | | | +40 (+3.1%) | | -366 (-24.1%) | |
| Western Ma | arket Indic | ator | -4 (- | 0.3%) | + | +135 (+11.3%) | | | -29 (-2.1%) | | -416 (-25.7%) | |
| Sale-to-Sale Changes in Average AWEX Merino Micron Price Guides (MPGs) | | | | | | | | | | | | |
| Micron | 16.5 | 17.0 | 17.5 | 18.0 | 18.5 | 19.0 | 19.5 | 20.0 | 21.0 | 22.0 | 23.0 | 24.0 |
| Since Last Sal | e | | | | | | | | | | | |
| Change ¢ | +70 | +96 | +64 | +46 | +25 | +32 | +30 | -6 | -12 | -47 | | |
| Change % | +3.0% | +4.4% | +3.1% | +2.5% | +1.5% | +2.1% | +2.1% | -0.5% | -1.0% | -3.8% | | |
| Since Start of | the Season | 1 | | | | | | | | | | |
| Change ¢ | +687 | +649 | +577 | +496 | +409 | +305 | +213 | +86 | +24 | | | |
| Change % | +40.0% | +40.1% | +37.8% | +34.9% | +30.5% | +23.8% | +17.1% | +7.0% | +2.0% | | | |
| Since Same W | Since Same Week Last Year | | | | | | | | | | | |
| Change ¢ | +540 | +527 | +441 | +335 | +231 | +101 | -1 | -132 | -200 | | | |
| Change % | +29.0% | +30.3% | +26.5% | +21.2% | +15.2% | +6.8% | -0.1% | -9.1% | -13.9% | | | |

| Sale-to-Sale Changes in Other Average AWEX Price Guides | | | | | | | | | | | |
|---|-----------|-------|----------------|--------|-------|--------|--|--|--|--|--|
| Micron | 25.0 | 26.0 | 26.0 28.0 30.0 | | 32.0 | MC | | | | | |
| Since Last Sa | ale | | | | | | | | | | |
| Change ¢ | | +12 | -6 | +6 | 0 | +24 | | | | | |
| Change % | | +1.5% | -1.1% | +1.5% | 0.0% | +2.7% | | | | | |
| Since Start of the Season | | | | | | | | | | | |
| Change ¢ | | -41 | -45 | -56 | +5 | +83 | | | | | |
| Change % | | -4.9% | -7.9% | -12.0% | +1.9% | +10.0% | | | | | |
| Since Same V | Week Last | Year | | | | | | | | | |
| Change ¢ | | -68 | -152 | -79 | -3 | +38 | | | | | |
| Change % | | -7.9% | -22.6% | -16.2% | -1.1% | +4.4% | | | | | |
| MC Average Merino Cardings Price Guide | | | | | | | | | | | |

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AWIS WOOL MARKET REVIEW

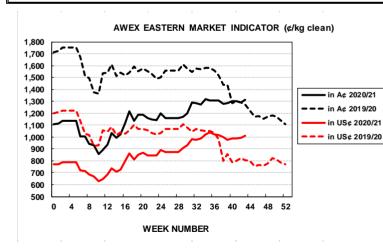
Week Ending 23 April 2021 (Week 43)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the February ABS export data.

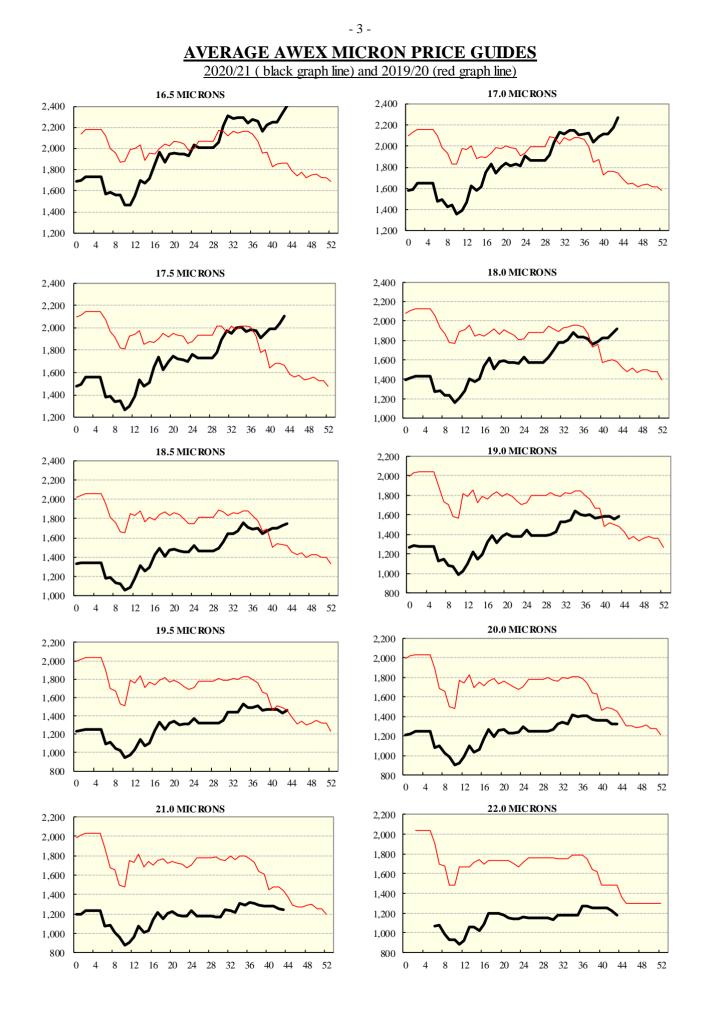
| Details of | f this Week's | Offering and | Offering | ring Progressive Changes from La | | | | | | |
|------------|---------------|--------------|-----------|----------------------------------|----------------|---------------|------|-------------------------------|-------|--------|
| Centre | Last Sale | Last Sale | | This Sale | | All B | ales | 1 st Time Bales | | |
| | Offering | Offering | Passed-In | Withdrawn Before Sale | Re- Offered | Bales Sold | | Bales | % | % |
| North | 11,344 | 9,692 | 5.5% | 2.6% | 5.8% | 9,155 | | +30,490 | +9.1% | +11.3% |
| South | 25,030 | 21,013 | 12.9% | 7.6% | 7.6% | 18,297 | | +48,207 | +7.4% | +9.4% |
| West | 9,882 | 9,697 | 10.9% | 13.3% | 8.7% | 8,642 | | +229 | +0.1% | -41.8% |
| Australia | 46,256 | 40,402 | 10.7% | 7.9% | 7.4% | 36,094 | | +78,926 | +6.3% | +8.8% |

| Next Sale Offerings and Year-on-Year Differences | | | | | | | | | | |
|--|---------|---------|---------|-------------|--|--|--|--|--|--|
| Centre | Week 44 | Week 45 | Week 46 | Differences | | | | | | |
| North | 12,493 | 9,300 | 10,560 | +94.9% | | | | | | |
| South | 27,286 | 20,500 | 21,392 | +70.5% | | | | | | |
| West | 11,042 | 7,050 | 5,600 | +64.1% | | | | | | |
| New Zealand | | | | | | | | | | |
| Australia | 50,821 | 36,850 | 37,552 | 125,223 | | | | | | |
| Differences | +121.9% | +45.4% | +60.7% | +74.9% | | | | | | |

| Exchange Rates | change Rates Last | | | -to-Day Ch | anges | | Sale-to-Sale | Closing | Seaso | on Min & Max |
|----------------------|-------------------|------------|----------|------------|------------|----------|------------------|---------------------------------|--------|--------------|
| (Reserve Bank) | Sale | Fri | Mon | Tues | Wed | Thur | Change | Value | Mi | n Max |
| United States | 77.16 | +0.29 | -0.07 | +0.65 | -0.88 | No | -0.01 (0.0%) | 77.15 | 69 | .24 79.70 |
| Euro | 64.44 | +0.26 | -0.04 | +0.03 | -0.57 | Sale | -0.32 (-0.5%) | 64.12 | 59 | .77 65.45 |
| Country | % | Share of A | ustralia | s Wool Ex | ports by W | eight of | f Wool Shipped | Year- | on-Yea | r % Change |
| | February | | | July to H | February | | July to February | ly to February July to February | | |
| | | 2021 | | 202 | 0/21 | | 2019/20 | By We | ight | By Value |
| China | | 8 | 8.5% | | 87.29 | 6 | 76.3% | +1 | 9.7% | -8.7% |
| Czech Republic | | | 2.8% | | 3.69 | 6 | 3.9% | - | 3.8% | -43.9% |
| India | | | 2.4% | | 3.29 | 6 | 6.4% | -4 | 7.6% | -62.4% |
| Italy | | | 2.3% | | 2.09 | 6 | 5.3% | -6 | 0.8% | -69.3% |
| Korea | | | 1.5% | | 1.79 | 6 | 2.1% | -1 | 3.3% | -31.2% |
| Thailand | | | 0.3% | | 0.49 | 6 | 1.0% | -5 | 0.6% | -54.8% |
| Germany | | | 0.6% | | 0.49 | 6 | 0.4% | - | 6.3% | -20.2% |
| Egypt | | | 0.2% | | 0.39 | 6 | 1.2% | -7 | 7.3% | -85.5% |
| Change all Countries | | | | | | | | +4 | 4.8% | -22.6% |



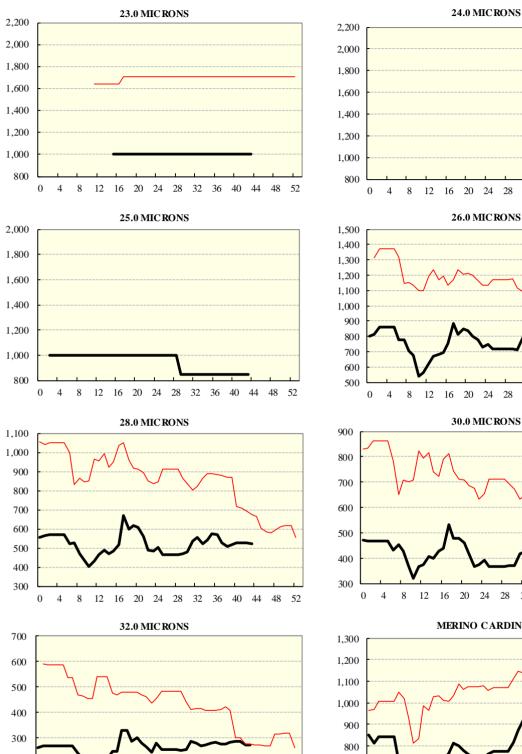
| AVERAG | GE EMI | SEAS | AGES | |
|-----------------|-----------|------------|------------|---------|
| This Year | 1152 | Region | This Year | Diff |
| Last Year | 1448 | North | 1213 | -269 |
| 2018/19 | 1939 | South | 1113 | -312 |
| 2017/18 | 1739 | West | 1201 | -353 |
| 2016/17 | 1408 | | | |
| | | COMPAR | RED WITH V | WKS 1/2 |
| THIS YEAR'S EMI | | Region | This Week | Diff |
| This Week | 1312 | North | 1398 | +231 |
| First Week | 1116 | South | 1258 | +160 |
| Low (11/01) | 858 | West | 1329 | +135 |
| High (14/01) | 1318 | | | |
| | | REGION | BALES | |
| BALES O | FFERED | This Sale: | | |
| This Year | 1,338,038 | North | 9,692 | |
| Last Year | 1,259,112 | South | 21,013 | |
| Difference | +78,926 | West | 9,697 | |
| % Diff | +6.3% | Progressiv | e Totals: | Diff |
| FIRST OFFEI | RED BALES | North | 364,173 | +9.1% |
| Difference | +8.8% | South | 702,911 | +7.4% |
| % of Offering | 91.3% | West | 270,954 | +0.1% |
| | | _ | | |



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AVERAGE AWEX MICRON PRICE GUIDES 2020/21 (black graph line) and 2019/20 (red graph line)



200

100

4 8 12 16

0

20 24 28 32 36

40

44 48 52

