AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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AWIS WOOL MARKET REVIEW

Week Ending 27 August 2021 (Week 08)

The AWEX EMI finished 15ϕ higher (+1.1%) in Australian currency and 9ϕ higher (+0.9%) in US currency at sales in Sydney and Melbourne in Week 08. There was no sale in Fremantle. This was because this week is designated as Wool Week when a number of the industry Associations normally hold their Annual General Meetings in Melbourne, and there is break in sales in Fremantle.

28,243 bales were on offer nationally, compared with 32,238 bales last sale. 14.7% of the offering was passed in after 9.5% of the potential offering was withdrawn prior to sale. 24,100 bales were sold.

AWEX reports that the value of the wool sold was \$37.3 million (\$1,548 per bale), taking the season total to \$264.0 million (\$1,578 per bale). The number of bales sold at auction this season is now 16.5% greater than in 2020/21.

| | Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 08) | | | | | | | | | |
|----------|---|-----------|---------|------------------------------|----------|-------------|----------------------|------|----------------------|--|
| Centre | La | st Sale | Day-to | Day-to-Day Changes (Week 08) | | | Sale-to-Sale Closing | | Sale-to-Sale Changes | |
| | Week | Indicator | Tuesday | Wednesday | Thursday | Change | Indicator | US ¢ | Euro ¢ | |
| Eastern | 07 | 1335 | +19 | -4 | No Sale | +15 (+1.1%) | 1350 | +9 | +6 | |
| Northern | 07 | 1428 | +16 | -11 | No Sale | +5 (+0.4%) | 1433 | +1 | -1 | |
| Southern | 07 | 1277 | +21 | -1 | No Sale | +20 (+1.6%) | 1297 | +13 | +9 | |
| Western | 07 | 1351 | No Sale | No Sale | No Sale | | | | | |

Members of the trade reported that there was a considerable amount of Inquiry after the close of the previous week's sale that led to a 19¢ lift in the EMI when sales opened on Tuesday. However, it was a quieter market on Wednesday when the EMI eased by 4¢. All AWEX Micron Price Guides were up, or were unchanged (at 16.5 microns).

The US Exchange Rate finished 0.14ϕ (-0.2%) lower to close at 72.45ϕ on Wednesday. It is now down from 74.6ϕ at the start of the season

In the usual pattern, buyers for China were dominant, with support from buyers for Europe and India.

Looking ahead, offerings for the coming three sales are expected to range from 40,554 bales to 41,826 bales and to be 84.3% more than in the same period last year. The forecast progressive difference to Week 11 is +40.4%.

In other countries, the South African Cape Wools Indicator was up by 0.9% since last week against a 0.7% depreciation of the Rand against the US Dollar and a 0.9% depreciation against the Euro.

| Differences in AWEX MPGs | 18.5 and 22.0 | | 18.0 and 22.0 | | 17.5 and 22.0 | | 17.0 and 22.0 | 16.5 and 22.0 | | |
|--------------------------|---------------|---------------------------|---------------|---------|------------------------|--|----------------------|--|--|---------|
| North | No 22.0μ MPG | | No 22.0μ MPG | | No 22.0μ MPG | | No 22.0μ MPG | No 22.0μ MPG | | |
| South | 643¢ | 785¢ | | | 1022¢ | | 1195¢ | 1317¢ | | |
| Market Indicators | | Changes From | | | | | | | | |
| | Week 08 | Four Sales Ago Week 01 | | | Start of the Season | | Week 08 Last Year | Season Average to Week 08 Last Year | | |
| Eastern Market Indicator | 1350 | -70 (-4.9%) | | | -74 (-5.2%) | | +405 (+42.9%) | +340 (+32.7%) | | |
| Western Market Indicator | No Sale | No Sale | | No Sale | | | No Sale | No Sale | | No Sale |

| | | Sa | ale-to-Sale | Changes in | Average A | WEX Meri | no Micron | Price Guide | es (MPGs) | | | |
|---------------------------|-------------|--------|-------------|------------|-----------|----------|-----------|-------------|-----------|--------|------|------|
| Micron | 16.5 | 17.0 | 17.5 | 18.0 | 18.5 | 19.0 | 19.5 | 20.0 | 21.0 | 22.0 | 23.0 | 24.0 |
| Since Last Sa | ale | | | | | | | | | | | |
| Change ¢ | 0 | +54 | +34 | +38 | +31 | +13 | +19 | +8 | +15 | +33 | | |
| Change % | 0.0% | +2.3% | +1.5% | +1.9% | +1.7% | +0.8% | +1.3% | +0.6% | +1.2% | +2.7% | | |
| Since Start of the Season | | | | | | | | | | | | |
| Change ¢ | -155 | -98 | -88 | -101 | -80 | -92 | -72 | -83 | -70 | -8 | | |
| Change % | -5.6% | -3.9% | -3.8% | -4.8% | -4.1% | -5.2% | -4.5% | -5.8% | -5.2% | -0.6% | | |
| Since Week | 08 Last Yea | ır | | | | | | | | | | |
| Change ¢ | +1006 | +882 | +821 | +707 | +642 | +515 | +398 | +255 | +167 | +142 | | |
| Change % | +63.4% | +59.1% | +59.1% | +55.2% | +53.8% | +45.1% | +35.8% | +23.3% | +15.4% | +13.2% | | |

| Sale-to-Sale Changes in Other Average AWEX Price Guides | | | | | | | | |
|---|-------------------------|-------|-------|--------|-------|--------|--|--|
| Micron | 25.0 | 26.0 | 28.0 | 30.0 | 32.0 | MC | | |
| Since Last Sale | | | | | | | | |
| Change ¢ | | +3 | +1 | +1 | +3 | -4 | | |
| Change % | | +0.4% | +0.2% | +0.3% | +1.1% | -0.4% | | |
| Since Start of the Season | | | | | | | | |
| Change ¢ | | -43 | -15 | -22 | +6 | -69 | | |
| Change % | | -5.3% | -3.0% | -5.4% | +2.3% | -7.1% | | |
| Since Week (| Since Week 08 Last Year | | | | | | | |
| Change ¢ | | -14 | -45 | -70 | -2 | +244 | | |
| Change % | | -1.8% | -8.6% | -15.4% | -0.7% | +37.1% | | |

MC Average Merino Cardings Price Guide

AWIS WOOL MARKET REVIEW

Week Ending 27 August 2021 (Week 08)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the June ABS export data.

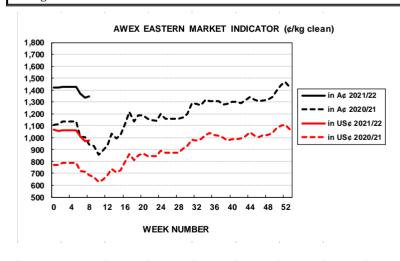
| Details of | Details of this Week's Offering and the Comparison with the Previous Sale's Offering | | | | | | | |
|------------|--|----------|-----------|--------------------------|----------------|---------------|--|--|
| Centre | Last Sale | | This Sale | | | | | |
| | Offering | Offering | Passed-In | Withdrawn Before Sale | Re- Offered | Bales Sold | | |
| North | 11,386 | 12,250 | 14.4% | 7.7% | 15.0% | 10,491 | | |
| South | 16,764 | 15,993 | 14.9% | 10.9% | 18.6% | 13,609 | | |
| West | 4,088 | | | | | | | |
| Australia | 32,238 | 28,243 | 14.7% | 9.5% | 17.0% | 24,100 | | |

| Progressive Changes from Last Year | | | | | | |
|------------------------------------|-------------------------------|--------|--|--|--|--|
| All B | 1 st Time Bales | | | | | |
| Bales | % | % | | | | |
| +22,277 | +42.3% | +43.6% | | | | |
| +14,774 | +17.0% | +19.1% | | | | |
| +2,358 | +7.7% | +10.0% | | | | |
| +39,409 | +23.1% | +25.3% | | | | |

| | Next Sale Offerings and Year-on-Year Differences | | | | | |
|-------------|--|---------|---------|-------------|--|--|
| Centre | Week 09 | Week 10 | Week 11 | Differences | | |
| North | 11,575 | 12,080 | 11,550 | +81.4% | | |
| South | 19,493 | 22,500 | 23,026 | +76.8% | | |
| West | 9,486 | 7,050 | 7,250 | +28.9% | | |
| New Zealand | 1,800 | | 2,500 | | | |
| Australia | 40,554 | 41,630 | 41,826 | 124,010 | | |
| Differences | +97.9% | +53.3% | +113.0% | +84.3% | | |

| Exchange Rates | Last | | Day-to-Day Changes | | | | Sale-to-Sale | Closing | Season Mi | n & Max |
|----------------|-------|-------|--------------------|-------|-------|------|---------------|---------|-----------|---------|
| (Reserve Bank) | Sale | Fri | Mon | Tues | Wed | Thur | Change | Value | Min | Max |
| United States | 72.59 | -1.26 | +0.28 | +0.73 | +0.11 | No | -0.14 (-0.2%) | 72.45 | 72.45 | 74.60 |
| Euro | 61.97 | -0.94 | +0.09 | +0.49 | +0.09 | Sale | -0.27 (-0.4%) | 61.70 | 61.70 | 63.27 |

| Country | % Share of Austra | ght of Wool Shipped | Year-on-Year % Change | | | |
|----------------------|-------------------|---------------------|-----------------------|--------------|----------|--|
| | June | July to June | July to June | July to June | | |
| | 2021 | 2020/21 | 2019/20 | By Weight | By Value | |
| China | 85.7% | 86.5% | 80.6% | +27.9% | +10.8% | |
| Czech Republic | 5.4% | 4.1% | 3.2% | +52.4% | -7.2% | |
| India | 4.4% | 3.7% | 5.2% | -14.2% | -36.4% | |
| Italy | 0.8% | 1.8% | 4.0% | -46.7% | -54.9% | |
| Korea | 1.1% | 1.5% | 1.9% | -2.1% | -16.0% | |
| Thailand | 0.5% | 0.4% | 0.8% | -40.4% | -40.2% | |
| United Arab Emirates | 0.5% | 0.4% | 0.2% | +110.7% | +28.2% | |
| Germany | 0.6% | 0.3% | 0.4% | +5.8% | -16.9% | |
| Change all Countries | | | | +19.2% | -0.9% | |



| AVERAGE EMI | | | | | | |
|-------------|------|--|--|--|--|--|
| This Year | 1381 | | | | | |
| Last Year | 1199 | | | | | |
| 2019/20 | 1448 | | | | | |
| 2018/19 | 1939 | | | | | |
| 2017/18 | 1739 | | | | | |

| SEASON AVERAGES | | | | | | |
|-----------------------|------|------|--|--|--|--|
| Region This Year Diff | | | | | | |
| North | 1471 | +206 | | | | |
| South | 1324 | +167 | | | | |
| West | 1415 | +180 | | | | |

| THIS YEA | R'S EMI |
|--------------|---------|
| This Week | 1350 |
| First Week | 1420 |
| Low (12/01) | 1335 |
| High (11/01) | 1428 |

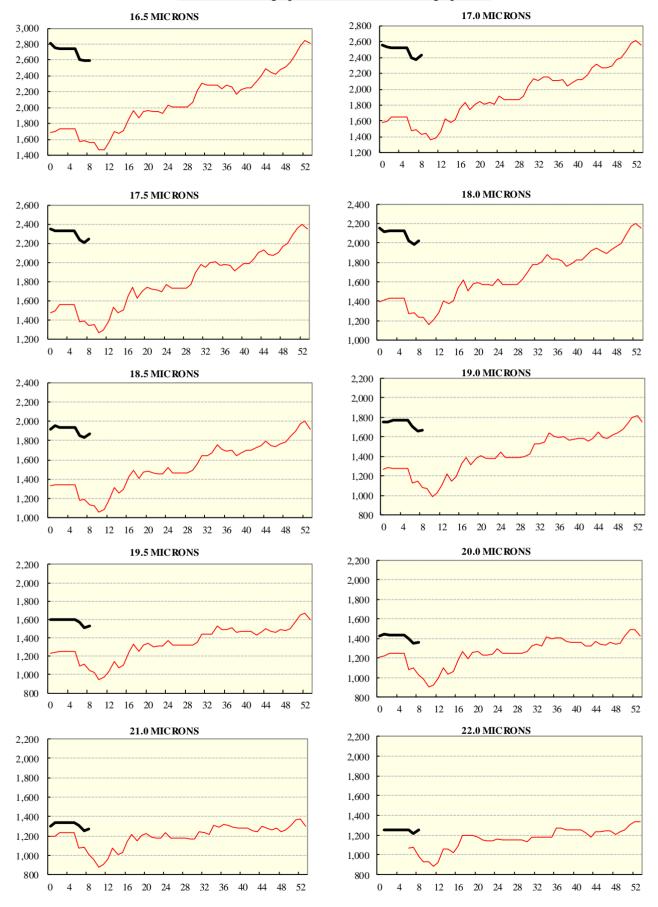
| COMPARED WITH WKS 1/2 | | | | |
|-----------------------|-----------|------|--|--|
| Region | This Week | Diff | | |
| North | 1433 | -83 | | |
| South | 1297 | -69 | | |
| West | 1351 | | | |
| | | | | |
| REGION BALES | | | | |

| BALES OFFERED | | |
|---------------------|---------|--|
| This Year | 209,925 | |
| Last Year | 170,516 | |
| Difference | +39,409 | |
| % Diff | +23.1% | |
| FIRST OFFERED BALES | | |
| Difference | +25.3% | |
| % of Offering | 90.9% | |

| This Sale: | | |
|---------------------|---------|---------|
| North | 12,250 | |
| South | 15,993 | |
| West | | |
| Progressive Totals: | | Diff |
| North | 74,900 | +42.3% |
| 0 4 | 101,908 | +17.0% |
| South | 101,906 | T17.070 |

AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)



AVERAGE AWEX MICRON PRICE GUIDES

2021/22 (black graph line) and 2020/21 (red graph line)

