# AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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### AWIS WOOL MARKET REVIEW

### Week Ending 28 January 2022 (Week 30)

The AWEX EMI finished  $15\phi$  higher (+1.1%) in Australian currency and  $12\phi$  lower (-1.2%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 30.

The EMI is at its highest level in A\$ since Week 02, when the closing value was  $1428\phi$ . It was also  $49\phi$  (3.6%) above the pre-Christmas break in sales.

44,098 bales were on offer nationally, compared with 46,256 bales last sale. 8.5% of the offering was passed in after 4.6% of the potential offering was withdrawn prior to sale. 40,352 bales were sold.

AWEX reports that the value of the wool sold was \$65.7 million (\$1,628 per bale), taking the season total to \$1.303 billion (\$1,604 per bale). The number of bales sold at auction this season is now 16.0% greater than in 2020/21.

|          | Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 30) |           |         |                              |          |             |           |            |            |
|----------|---|-----------|---------|------------------------------|----------|-------------|-----------|------------|------------|
| Centre   | La  | st Sale   | Day-to  | Day-to-Day Changes (Week 30) |          |             | Closing   | Sale-to-Sa | le Changes |
|          | Week  | Indicator | Tuesday | Wednesday                    | Thursday | Change      | Indicator | US ¢       | Euro ¢     |
| Eastern  | 29  | 1392      | -1      | No Sale                      | +16      | +15 (+1.1%) | 1407      | -12        | 0          |
| Northern | 29  | 1481      | -1      | No Sale                      | +21      | +20 (+1.4%) | 1501      | -9         | +3         |
| Southern | 29  | 1332      | -1      | No Sale                      | +14      | +13 (+1.0%) | 1345      | -11        | 0          |
| Western  | 29  | 1436      | -1      | No Sale                      | +20      | +19 (+1.3%) | 1455      | -9         | +2         |

Movements in the market were influenced by the fall in US Exchange Rate, which finished  $1.56 \ensuremath{\varepsilon}$  (-2.2%) lower to close at  $70.82 \ensuremath{\varepsilon}$  on Thursday; and by the strength of the market, which was most apparent on Thursday. The fall in the US Exchange Rate was attributed to the fall in global economic confidence and rising inflation during the week.

Looking back, the EMI was up by 3.6% in A\$ and by 3.5% in US\$ since the last sale before the Christmas break.

Looking ahead, offerings for the coming three sales are expected to range from 40,450 bales to 44,725 bales and to be 5.8% less than in the same period last year. The forecast progressive difference to Week 33 is +14.3%.

In other countries, the South African Cape Wools Indicator was down by 6.1% since last week against a 1.2% appreciation of the Rand against the US Dollar and a 1.8% appreciation against the Euro.

| Differences in AWEX MPGs | 18.5 and 22 | 2.0 18.0 and 22.0 |                     | 0 | 17.5 and 22.0          |        | 17.0 and 22.0        | 16.5 and 22.0                          |
|--------------------------|-------------|-------------------|---------------------|---|------------------------|--------|----------------------|--|
| North                    | Νο 22.0μ Μ  | PG No 22.0μ MPG   |                     | G | No 22.0μ MPG           |        | No 22.0μ MPG         | No 22.0μ MPG                           |
| South                    | 583¢        | 812¢              |                     |   | 1074¢                  |        | 1254¢                | No 16.5μ MPG                           |
| Market Indicators        |             |                   |                     |   | Change                 | s From |                      |  |
|                          | Week 30     |                   | Sales Ago<br>eek 23 |   | Start of<br>the Season |        | Week 30<br>Last Year | Season Average to<br>Week 30 Last Year |
| Eastern Market Indicator | 1407        | +47 (+3.5%)       |                     |   | -17 (-1.2%)            | +20    | 05 (+17.1%)          | +279 (+25.9%)                          |
| Western Market Indicator | 1455        | +38 (+2.7%)       |                     |   | +3 (+0.2%)             | +23    | 86 (+19.4%)          | +270 (+23.9%)                          |

|                |              | Sa     | le-to-Sale | Changes in | Average A | WEX Meri | no Micron | Price Guide | es (MPGs) |        |      |      |
|----------------|--------------|--------|------------|------------|-----------|----------|-----------|-------------|-----------|--------|------|------|
| Micron         | 16.5         | 17.0   | 17.5       | 18.0       | 18.5      | 19.0     | 19.5      | 20.0        | 21.0      | 22.0   | 23.0 | 24.0 |
| Since Last Sa  | ıle          |        |            |            |           |          |           |             |           |        |      |      |
| Change ¢       | -1           | +26    | +29        | +24        | +10       | +27      | +14       | +21         | +8        | 0      |      |      |
| Change %       | 0.0%         | +1.0%  | +1.2%      | +1.1%      | +0.5%     | +1.6%    | +0.9%     | +1.5%       | +0.6%     | 0.0%   |      |      |
| Since Start of | f the Seasor | 1      |            |            | -         |          |           |             |           |        |      |      |
| Change ¢       | -9           | +37    | +58        | +17        | -30       | -41      | -45       | -10         | +19       | +75    |      |      |
| Change %       | -0.3%        | +1.5%  | +2.5%      | +0.8%      | -1.5%     | -2.3%    | -2.8%     | -0.7%       | +1.4%     | +6.0%  |      |      |
| Since Week 3   | 30 Last Yea  | r      |            |            |           |          | •         |             |           |        |      |      |
| Change ¢       | +519         | +522   | +495       | +446       | +358      | +293     | +203      | +164        | +183      | +203   |      |      |
| Change %       | +23.4%       | +25.6% | +26.1%     | +26.3%     | +23.0%    | +20.5%   | +15.0%    | +12.9%      | +15.6%    | +18.0% |      |      |

| Sale-to-Sale Changes in Other Average AWEX Price Guides |       |       |        |        |       |       |  |
|---|-------|-------|--------|--------|-------|-------|--|
| Micron  | 25.0  | 26.0  | 28.0   | 30.0   | 32.0  | MC    |  |
| Since Last Sale   |       |       |        |        |       |       |  |
| Change ¢  | +13   | +24   | +14    | +2     | +10   | +26   |  |
| Change %  | +1.5% | +3.4% | +3.4%  | +0.6%  | +4.2% | +2.8% |  |
| Since Start of the Season                               |       |       |        |        |       |       |  |
| Change ¢  |       | -71   | -73    | -43    | -15   | -24   |  |
| Change %  |       | -8.8% | -14.7% | -10.6% | -5.7% | -2.5% |  |
| Since Week 30 Last Year                                 |       |       |        |        |       |       |  |
| Change ¢  |       | +29   | -57    | -6     | -5    | +71   |  |
| Change %  |       | +4.1% | -11.9% | -1.6%  | -2.0% | +8.2% |  |

MC Average Merino Cardings Price Guide

# AWIS WOOL MARKET REVIEW

Week Ending 28 January 2022 (Week 30)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the November ABS export data.

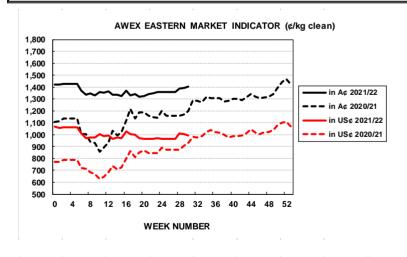
| Details of | Details of this Week's Offering and the Comparison with the Previous Sale's Offering |          |           |                          |                |               |  |  |
|------------|--|----------|-----------|--------------------------|----------------|---------------|--|--|
| Centre     | Last Sale  |          | This Sale |                          |                |               |  |  |
|            | Offering   | Offering | Passed-In | Withdrawn<br>Before Sale | Re-<br>Offered | Bales<br>Sold |  |  |
| North      | 10,496   | 10,569   | 9.4%      | 3.5%                     | 10.5%          | 9,572         |  |  |
| South      | 26,119   | 20,916   | 7.8%      | 4.1%                     | 9.1%           | 19,279        |  |  |
| West       | 9,641  | 12,613   | 8.8%      | 6.2%                     | 9.0%           | 11,501        |  |  |
| Australia  | 46,256   | 44,098   | 8.5%      | 4.6%                     | 9.4%           | 40,352        |  |  |

| Progressive Changes from Last Year |                               |        |  |  |  |  |
|------------------------------------|-------------------------------|--------|--|--|--|--|
| All B                              | 1 <sup>st</sup> Time<br>Bales |        |  |  |  |  |
| Bales                              | %                             | %      |  |  |  |  |
| +59,272                            | +26.9%                        | +24.6% |  |  |  |  |
| +71,376                            | +17.0%                        | +16.6% |  |  |  |  |
| +10,921                            | +6.9%                         | +7.6%  |  |  |  |  |
| +141,169                           | +17.7%                        | +17.1% |  |  |  |  |

| Next Sale Offerings and Year-on-Year Differences |         |         |         |             |  |  |
|--|---------|---------|---------|-------------|--|--|
| Centre   | Week 31 | Week 32 | Week 33 | Differences |  |  |
| North  | 8,892   | 11,445  | 10,830  | -15.0%      |  |  |
| South  | 23,195  | 19,355  | 24,395  | -6.1%       |  |  |
| West   | 9,703   | 9,650   | 9,500   | +7.5%       |  |  |
| New Zealand                                      |         |         |         |             |  |  |
| Australia  | 41,790  | 40,450  | 44,725  | 126,965     |  |  |
| Differences                                      | +4.9%   | -10.4%  | -10.2%  | -5.8%       |  |  |

| Exchange Rates | Last  |       | Day-to-Day Changes |       |         |       | Sale-to-Sale  | Closing | Season Mi | n & Max |
|----------------|-------|-------|--------------------|-------|---------|-------|---------------|---------|-----------|---------|
| (Reserve Bank) | Sale  | Fri   | Mon                | Tues  | Wed     | Thur  | Change        | Value   | Min       | Max     |
| United States  | 72.38 | -0.46 | -0.12              | -0.47 | Public  | 70.82 | -1.56 (-2.2%) | 70.82   | 70.82     | 75.26   |
| Euro           | 63.77 | -0.26 | -0.13              | -0.32 | Holiday | Sale  | -0.67 (-1.1%) | 63.10   | 61.70     | 64.86   |

| Country              | % Share of Austr                           | alia's Wool Exports by Weig | ght of Wool Shipped | Year-on-Year % Change |          |  |
|----------------------|--|-----------------------------|---------------------|-----------------------|----------|--|
|                      | November July to November July to November |                             | July to November    |                       |          |  |
|                      | 2021                                       | 2021/22                     | 2020/21             | By Weight             | By Value |  |
| China                | 76.7%                                      | 81.4%                       | 87.6%               | +34.8%                | +75.5%   |  |
| Italy                | 5.4%                                       | 4.8%                        | 1.5%                | +354.7%               | +538.9%  |  |
| India                | 6.8%                                       | 4.4%                        | 2.8%                | +124.8%               | +191.8%  |  |
| Czech Republic       | 5.9%                                       | 4.4%                        | 4.1%                | +56.6%                | +92.1%   |  |
| Korea                | 0.8%                                       | 1.5%                        | 1.8%                | +20.8%                | +33.1%   |  |
| Egypt                | 0.8%                                       | 0.7%                        | 0.3%                | +243.6%               | +375.8%  |  |
| Thailand             | 0.8%                                       | 0.6%                        | 0.4%                | +104.1%               | +215.1%  |  |
| Uruguay              | 0.4%                                       | 0.4%                        | 0.1%                | +455.7%               | +872.8%  |  |
| Change all Countries |  |                             |                     | +45.1%                | +91.6%   |  |



| AVERA    | GE EMI | SEAS   | SON A |
|----------|--------|--------|-------|
| his Year | 1358   | Region | This  |
| ast Year | 1199   | North  | 14    |
| 019/20   | 1448   | South  | 13    |
| 018/19   | 1939   | West   | 13    |
| 017/18   | 1739   |        |       |

| THIS YEAR'S EMI |      |  |  |  |  |  |
|-----------------|------|--|--|--|--|--|
| This Week       | 1407 |  |  |  |  |  |
| First Week      | 1420 |  |  |  |  |  |
| Low (12/01)     | 1319 |  |  |  |  |  |
| High (11/01)    | 1428 |  |  |  |  |  |
|                 |      |  |  |  |  |  |

| BALES OFFERED       |          |  |  |  |  |  |  |
|---------------------|----------|--|--|--|--|--|--|
| This Year           | 939,001  |  |  |  |  |  |  |
| Last Year           | 797,832  |  |  |  |  |  |  |
| Difference          | +141,169 |  |  |  |  |  |  |
| % Diff              | +17.7%   |  |  |  |  |  |  |
| FIRST OFFERED BALES |          |  |  |  |  |  |  |
| Difference          | +17.1%   |  |  |  |  |  |  |
| % of Offering       | 90.7%    |  |  |  |  |  |  |

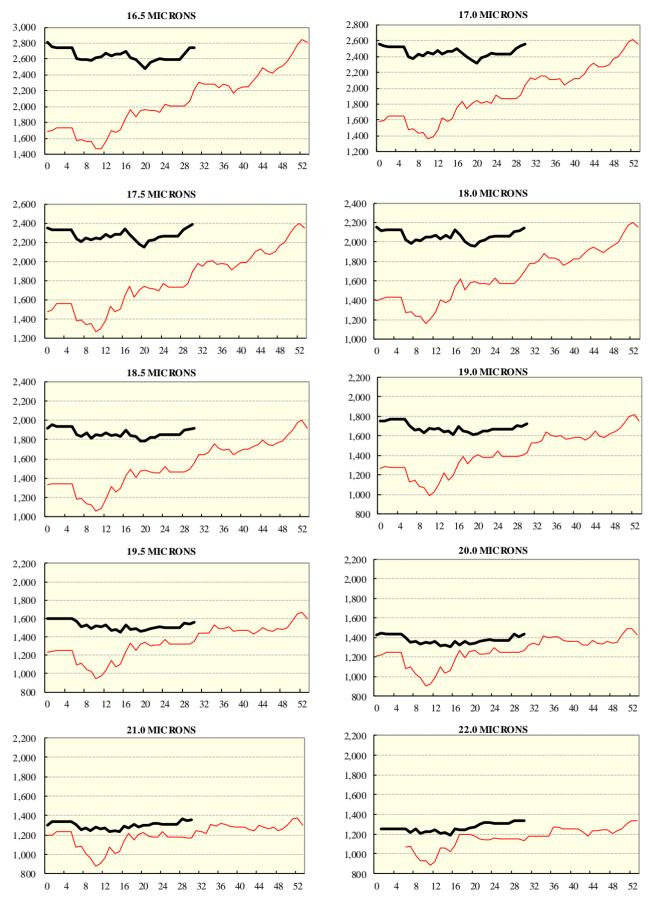
| SEASON AVERAGES |           |      |
|-----------------|-----------|------|
| Region          | This Year | Diff |
| North           | 1443      | +178 |
| South           | 1303      | +146 |
| West            | 1399      | +163 |

| COMPARED WITH WKS 1/2 |           |      |  |
|-----------------------|-----------|------|--|
| Region                | This Week | Diff |  |
| North                 | 1501      | -15  |  |
| South                 | 1345      | -21  |  |
| West                  | 1455      | +3   |  |

| REGION BALES        |   |
|---------------------|---|
|                     |   |
| 10,569              |   |
| 20,916              |   |
| 12,613              |   |
| Progressive Totals: |   |
| 280,017             | +26.9%  |
| 490,828             | +17.0%  |
| 168,156             | +6.9%   |
|                     | 10,569<br>20,916<br>12,613<br>e Totals:<br>280,017<br>490,828 |

## **AVERAGE AWEX MICRON PRICE GUIDES**

2021/22 (black graph line) and 2020/21 (red graph line)



## **AVERAGE AWEX MICRON PRICE GUIDES**

2021/22 (black graph line) and 2020/21 (red graph line)

