# AUSTRALIAN WOOL INDUSTRIES SECRETARIAT INC

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### AWIS WOOL MARKET REVIEW

#### Week Ending 4 February 2022 (Week 31)

The AWEX EMI finished  $42\phi$  higher (+3.0%) in Australian currency and  $36\phi$  higher (+3.6%) in US currency at sales in Sydney, Melbourne and Fremantle in Week 31.

40,603 bales were on offer nationally, compared with 44,098 bales last sale. 6.8% of the offering was passed in after 2.7% of the potential offering was withdrawn prior to sale. 37,848 bales were sold.

AWEX reports that the value of the wool sold was \$62.5 million (\$1,651 per bale), taking the season total to \$1.365 billion (\$1,607 per bale). The number of bales sold at auction this season is now 15.2% greater than in 2020/21.

|          | Day-to-Day and Sale-to-Sale Changes in AWEX Regional Indicators (Week 31) |           |         |                              |          |             |           |            |            |  |
|----------|---|-----------|---------|------------------------------|----------|-------------|-----------|------------|------------|--|
| Centre   | La  | st Sale   | Day-to  | Day-to-Day Changes (Week 31) |          |             | Closing   | Sale-to-Sa | le Changes |  |
|          | Week  | Indicator | Tuesday | Wednesday                    | Thursday | Change      | Indicator | US ¢       | Euro ¢     |  |
| Eastern  | 30  | 1407      | No Sale | +26                          | +16      | +42 (+3.0%) | 1449      | +36        | +25        |  |
| Northern | 30  | 1501      | No Sale | +27                          | +15      | +42 (+2.8%) | 1543      | +36        | +26        |  |
| Southern | 30  | 1345      | No Sale | +24                          | +18      | +42 (+3.1%) | 1387      | +35        | +25        |  |
| Western  | 30  | 1455      | No Sale | +36                          | +1       | +37 (+2.5%) | 1492      | +32        | +22        |  |

The good start to the second half of the season continued this week, with good gains across all micron ranges on Wednesday that continued through to Thursday, but at slightly lesser levels. The week-to-week average gains were in the order of 2.5% to 3.0% across the Merinos; and ranged from 3.5% to 9.2% among the crossbreds.

The EMI has risen by 91¢ (6.7%) to 1449¢ since sales closed for the mid-season break.

The US Exchange Rate recovered some of last week's fall of  $1.56\phi$  to finish  $0.38\phi$  (0.5%) higher before closing at  $71.20\phi$ . Buyers for China were dominant, with support from buyers for India and Europe.

Looking ahead, offerings for the coming three sales are expected to range from 40,760 bales to 48,274 bales and to be 4.4% less than in the same period last year. The forecast progressive difference to Week 34 is 13.9%.

In other countries, the South African Cape Wools Indicator was up by 7.4% since last week against a 0.3% depreciation of the Rand against the US Dollar and a 0.2% depreciation against the Euro.

| Differences in AWEX MPGs | 18.5 and 22  | 2.0         | 18.0 and 22.0           | U | 17.5 and 22.0          | 17           | 7.0 and 22.0      | 16.5 and 22.0                     | ) |
|--------------------------|--------------|-------------|-------------------------|---|------------------------|--------------|-------------------|-----------------------------------|---|
| North                    | No 22.0μ MPG |             | G No 22.0μ MPG          |   | No 22.0μ MPG           | No 22.0μ MPG |                   | Νο 22.0μ ΜΡ                       | G |
| South                    | 588¢         |             | 820¢                    |   | 1096¢                  |              | 1286¢             | 1439¢                             |   |
| Market Indicators        |              |             |                         |   | Change                 | s From       |                   |                                   |   |
|                          | Week 31      |             | ır Sales Ago<br>Week 24 |   | Start of<br>the Season |              | eek 31<br>st Year | Season Average<br>Week 31 Last Ye |   |
| Eastern Market Indicator | 1449         | +9          | 91 (+6.7%)              |   | +25 (+1.8%)            | +158         | (+12.2%)          | +274 (+25.2%                      | ) |
| Western Market Indicator | 1492         | +84 (+6.0%) |                         |   | +40 (+2.8%)            | +200         | (+15.5%)          | +267 (+23.5%                      | ) |

|                |              | Sa     | ale-to-Sale | Changes in | Average A | WEX Meri | no Micron | Price Guide | es (MPGs) |        |      |      |
|----------------|--------------|--------|-------------|------------|-----------|----------|-----------|-------------|-----------|--------|------|------|
| Micron         | 16.5         | 17.0   | 17.5        | 18.0       | 18.5      | 19.0     | 19.5      | 20.0        | 21.0      | 22.0   | 23.0 | 24.0 |
| Since Last Sa  | ile          |        |             |            |           |          |           |             |           |        |      |      |
| Change ¢       | +73          | +83    | +57         | +50        | +48       | +35      | +42       | +36         | +39       | +37    |      |      |
| Change %       | +2.7%        | +3.2%  | +2.4%       | +2.3%      | +2.5%     | +2.0%    | +2.7%     | +2.5%       | +2.9%     | +2.8%  |      |      |
| Since Start of | f the Seasor | 1      |             |            |           |          |           |             |           |        |      |      |
| Change ¢       | +64          | +120   | +115        | +67        | +18       | -6       | -3        | +26         | +58       | +112   |      |      |
| Change %       | +2.3%        | +4.8%  | +4.9%       | +3.2%      | +0.9%     | -0.3%    | -0.2%     | +1.8%       | +4.3%     | +8.9%  |      |      |
| Since Week     | 31 Last Yea  | ır     |             |            |           |          |           |             |           |        |      |      |
| Change ¢       | +499         | +515   | +469        | +412       | +322      | +232     | +160      | +147        | +153      | +188   |      |      |
| Change %       | +21.6%       | +24.2% | +23.7%      | +23.1%     | +19.6%    | +15.2%   | +11.1%    | +11.1%      | +12.3%    | +15.9% |      |      |

| Sale-to-Sale Changes in Other Average AWEX Price Guides |                           |       |        |       |       |       |  |  |  |
|---|---------------------------|-------|--------|-------|-------|-------|--|--|--|
| Micron  | 25.0                      | 26.0  | 28.0   | 30.0  | 32.0  | MC    |  |  |  |
| Since Last Sale   |                           |       |        |       |       |       |  |  |  |
| Change ¢  | +22                       | +26   | +17    | +12   | +23   | +34   |  |  |  |
| Change %  | +2.4%                     | +3.5% | +4.0%  | +3.3% | +9.2% | +3.6% |  |  |  |
| Since Start of  | Since Start of the Season |       |        |       |       |       |  |  |  |
| Change ¢  |                           | -45   | -56    | -31   | +8    | +10   |  |  |  |
| Change %  |                           | -5.5% | -11.3% | -7.6% | +3.0% | +1.0% |  |  |  |
| Since Week 3  | Since Week 31 Last Year   |       |        |       |       |       |  |  |  |
| Change ¢  |                           | -23   | -97    | -39   | -12   | +53   |  |  |  |
| Change %  |                           | -2.9% | -18.1% | -9.4% | -4.2% | +5.7% |  |  |  |

MC Average Merino Cardings Price Guide

## AWIS WOOL MARKET REVIEW

## Week Ending 4 February 2022 (Week 31)

The following tables show the details of this week's sale offering; the expected offerings over the next three sales; the changes in Exchange Rates since the previous sale; and highlights from the November ABS export data.

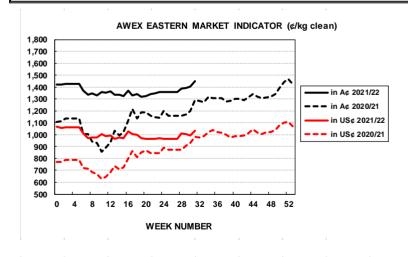
| Details of | Details of this Week's Offering and the Comparison with the Previous Sale's Offering |   |      |      |       |        |  |  |  |
|------------|--|---|------|------|-------|--------|--|--|--|
| Centre     | Last Sale  | This Sale   |      |      |       |        |  |  |  |
|            | Offering   | Offering Passed-In Withdrawn Re- Bales Before Sale Offered Sold |      |      |       |        |  |  |  |
| North      | 10,569   | 9,101   | 4.0% | 1.0% | 10.9% | 8,741  |  |  |  |
| South      | 20,916   | 21,724  | 7.5% | 2.6% | 10.6% | 20,085 |  |  |  |
| West       | 12,613   | 9,778   | 7.7% | 4.2% | 8.1%  | 9,022  |  |  |  |
| Australia  | 44,098   | 40,603  | 6.8% | 2.7% | 10.0% | 37,848 |  |  |  |

| Progressive Changes from Last Year |          |        |  |  |  |  |  |
|------------------------------------|----------|--------|--|--|--|--|--|
| All B                              | 1st Time |        |  |  |  |  |  |
|                                    | Bales    |        |  |  |  |  |  |
| Bales                              | %        | %      |  |  |  |  |  |
|                                    |          |        |  |  |  |  |  |
| +58,129                            | +25.2%   | +23.1% |  |  |  |  |  |
| +72,051                            | +16.4%   | +16.0% |  |  |  |  |  |
| +12,155                            | +7.3%    | +8.0%  |  |  |  |  |  |
| +141,931                           | +16.9%   | +16.4% |  |  |  |  |  |

|             | Next Sale Offerings and Year-on-Year Differences |         |         |             |  |  |  |  |
|-------------|--|---------|---------|-------------|--|--|--|--|
| Centre      | Week 32  | Week 33 | Week 34 | Differences |  |  |  |  |
| North       | 13,313   | 10,760  | 11,330  | -5.5%       |  |  |  |  |
| South       | 22,679   | 24,256  | 20,230  | -9.0%       |  |  |  |  |
| West        | 12,282   | 9,200   | 9,200   | +9.4%       |  |  |  |  |
| New Zealand |  |         | 1,300   |             |  |  |  |  |
| Australia   | 48,274   | 44,216  | 40,760  | 133,250     |  |  |  |  |
| Differences | +7.0%  | -11.2%  | -8.1%   | -4.4%       |  |  |  |  |

| Exchange Rates | Last  |       | Day-to-Day Changes |       |       | Sale-to-Sale | Closing       | Season Mi | n & Max |       |
|----------------|-------|-------|--------------------|-------|-------|--------------|---------------|-----------|---------|-------|
| (Reserve Bank) | Sale  | Fri   | Mon                | Tues  | Wed   | Thur         | Change        | Value     | Min     | Max   |
| United States  | 70.82 | -0.54 | -0.17              | +0.55 | +0.68 | No           | +0.38 (+0.5%) | 71.20     | 70.82   | 75.26 |
| Euro           | 63.10 | -0.07 | -0.22              | +0.03 | +0.43 | Sale         | -0.07 (-0.1%) | 63.03     | 61.70   | 64.86 |

| Country              | % Share of Austr | ght of Wool Shipped | Year-on-Year % Change |           |                  |  |  |
|----------------------|------------------|---------------------|-----------------------|-----------|------------------|--|--|
|                      | November         | July to November    | July to November      | July to N | July to November |  |  |
|                      | 2021             | 2021/22             | 2020/21               | By Weight | By Value         |  |  |
| China                | 76.7%            | 81.4%               | 87.6%                 | +34.8%    | +75.5%           |  |  |
| Italy                | 5.4%             | 4.8%                | 1.5%                  | +354.7%   | +538.9%          |  |  |
| India                | 6.8%             | 4.4%                | 2.8%                  | +124.8%   | +191.8%          |  |  |
| Czech Republic       | 5.9%             | 4.4%                | 4.1%                  | +56.6%    | +92.1%           |  |  |
| Korea                | 0.8%             | 1.5%                | 1.8%                  | +20.8%    | +33.1%           |  |  |
| Egypt                | 0.8%             | 0.7%                | 0.3%                  | +243.6%   | +375.8%          |  |  |
| Thailand             | 0.8%             | 0.6%                | 0.4%                  | +104.1%   | +215.1%          |  |  |
| Uruguay              | 0.4%             | 0.4%                | 0.1%                  | +455.7%   | +872.8%          |  |  |
| Change all Countries |                  |                     |                       | +45.1%    | +91.6%           |  |  |



| AVERA    | GE EMI | SEASON AVERAGES |           |     |  |  |
|----------|--------|-----------------|-----------|-----|--|--|
| his Year | 1362   | Region          | This Year | Dif |  |  |
| ast Year | 1199   | North           | 1447      | +18 |  |  |
| 2019/20  | 1448   | South           | 1306      | +14 |  |  |
| 2018/19  | 1939   | West            | 1403      | +16 |  |  |
| 0017/10  | 1720   |                 |           |     |  |  |

North

South

| 0                     |                       | 02/10011/112101020 |  |  |  |  |  |  |  |
|-----------------------|-----------------------|--------------------|--|--|--|--|--|--|--|
| Region                | This Year             | Diff               |  |  |  |  |  |  |  |
| North                 | 1447                  | +182               |  |  |  |  |  |  |  |
| South                 | 1306                  | +149               |  |  |  |  |  |  |  |
| West                  | 1403                  | +167               |  |  |  |  |  |  |  |
|                       |                       |                    |  |  |  |  |  |  |  |
| COMPARED WITH WKS 1/2 |                       |                    |  |  |  |  |  |  |  |
| Region                | Region This Week Diff |                    |  |  |  |  |  |  |  |

1543

1387

+27

+21

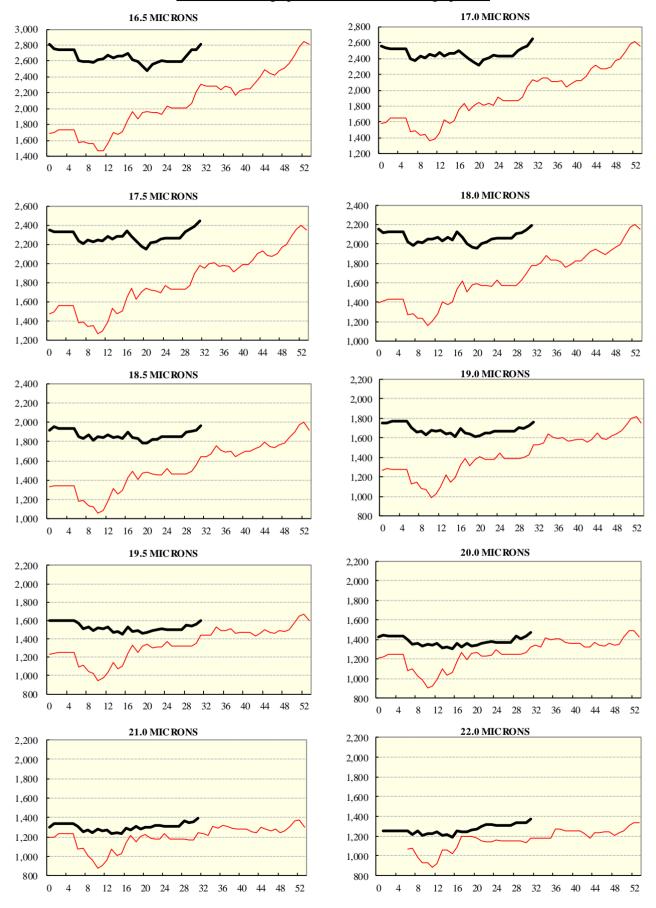
| THIS YEA     | THIS YEAR'S EMI |  |  |  |  |  |  |
|--------------|-----------------|--|--|--|--|--|--|
| This Week    | 1449            |  |  |  |  |  |  |
| First Week   | 1420            |  |  |  |  |  |  |
| Low (12/01)  | 1319            |  |  |  |  |  |  |
| High (13/01) | 1449            |  |  |  |  |  |  |
|              |                 |  |  |  |  |  |  |

| REGION BALES        |         |              |
|---------------------|---------|--------------|
| This Sale:          |         |              |
| North               | 9,101   |              |
| South               | 21,724  |              |
| West                | 9,778   |              |
| Progressive Totals: |         | Diff         |
| North               | 289,118 | +25.2%       |
| South               | 512,552 | +16.4%       |
| \/\est              | 177 934 | <b>+7</b> 3% |

| BALES OFFERED       |          |  |
|---------------------|----------|--|
| This Year           | 979,604  |  |
| Last Year           | 837,673  |  |
| Difference          | +141,931 |  |
| % Diff              | +16.9%   |  |
| FIRST OFFERED BALES |          |  |
| Difference          | +16.4%   |  |
| % of Offering       | 90.7%    |  |

## **AVERAGE AWEX MICRON PRICE GUIDES**

2021/22 (black graph line) and 2020/21 (red graph line)



## **AVERAGE AWEX MICRON PRICE GUIDES**

2021/22 (black graph line) and 2020/21 (red graph line)

